



## **Mortgage Broker and Loan Originator Continuing Education Providers & Courses**

DFI has approved the course providers and their courses listed below. Please contact the company directly for seminar/class schedules and costs.

### **360Training.com**

Telephone: 1-888-360-8764

<http://www.360training.com>

#### Courses:

1. Closing & Settlement Charges
2. Contracts, Purchases & Sales Agreements
3. Fair Housing
4. Fundamentals of Mortgage Lending
5. Liens, Taxes and Foreclosures
6. Real Estate Appraisal
7. Real Estate Finance
8. Titles & Records

### **Abacus Mortgage Training and Education**

Telephone: 1-888-341-7767

<http://www.abacumortgagetraining.com>

#### Courses:

1. FHA Loan Origination
2. Fundamentals of Residential Mortgage Loan Origination
3. Mortgage C.O.R.E. – Compliance, Origination, Regulation and Ethics
4. Office Management Excellence
5. Responsible Lending: Ethical Imperative
6. Security For an Insecure Time

### **Academy of Continuing Education for Professionals (ACE)**

Telephone: 1-888-710-4895

<http://www.aceforprofessionals.com>

#### Courses:

1. Appraisal Market, Fannie Mae and RESPA
2. Mortgage Basics and FICO

**Advanced Education Systems, LLC (d/b/a: Training Pro)**

Telephone: 1-877-878-3600

<http://www.trainingpro.com>

Courses:

1. Applying the Real Estate Settlement Practices Act to Mortgage Lending
2. Complying with RESPA and TILA
3. Complying with the Federal Truth in Lending Act
4. Equal Opportunity and Fair Credit in Mortgage Lending
5. Ethical Compliance in Mortgage Lending
6. Ethical Principles and Practices
7. Ethics and Fair Lending Law
8. Ethics, Fraud, Consumer Protection and Fair Lending
9. Federal Mortgage Laws and Regulations
10. Fraud in Mortgage Lending
11. Lending Standards for the Nontraditional Mortgage Product Marketplace
12. Mastering Mortgage Products
  - Module 1 – RESPA, Truth in Lending Act
  - Module 2 – Equal Credit opportunity Act, Ethical Principles and Practices in Mortgage Lending
  - Module 3 – Predatory Lending Practices in the Sub-Prime Market, Privacy and Fraud in Modern Lending Practice.
13. Mortgage Loan Cycle
14. Mortgage Practice for the Professional
15. NW Regional Cross Certification Program (3 CE Credits)
16. Origination Power Through Product Knowledge
17. Predatory Lending: The Evolution of Abusive Lending Practices in the Subprime Market
18. Preventing Fraud and Understanding Privacy Law
19. Privacy in Mortgage Lending
20. Recent Developments in Federal Law
21. The Metrics of Mortgage Qualification: Credit and Collateral
22. Understanding Credit: Loan Originator Practical Knowledge Course

### **All Star Professional Training**

Telephone: 1-817-259-0980

<http://www.allstarce.com/v1/>

Courses:

1. Appraisal For Mortgage Professionals
2. Core Topics for Mortgage Professionals
3. General Ethics
4. Mortgage Broker and Loan Officers (a course covering ECOA, RESPA, HUD-1 or HUD-1A settlement statements, and the Truth in Lending Act)
5. Real Estate Settlement Procedures Act (RESPA)
6. Truth in Lending Act (TILA)

### **Alpha Mortgage Training**

Telephone: 1-800-335-8136

<http://www.alphamortgagetraining.com>

Courses:

1. FHA Jumpstart
2. Mortgage Fraud 101
3. Sub-Prime Makeover

### **American Reporting Company**

Telephone: 1-800-992-1058

<http://www.arcreports.com>

Courses:

1. Comprehensive Credit Reports and Appraisal Principals

### **Ameritrain Mortgage Institute**

Telephone: 1-877-406-0333

<http://www.ameritrainedu.com>

Courses:

1. FHA 100 – Universe, Borrowers, UFMPI, Funds to Close,
2. FHA 200 – Income, Credit & Qualifying, and
3. FHA 300 – Loan Application, GFE, Refinance and New Construction

### **AppleTree Professional Training**

Telephone: 1-425-931-5345

<http://www.appletreetraining.com>

Courses:

1. Current Topic in the Mortgage Industry
2. Ethical Practices in Lending

**Broker Knowledge Group**

Telephone: 1-360-693-4285

<http://www.brokerknowledge.com>

## Courses:

1. Ethics Aftermath
2. Ethics in Mortgage Lending
3. Extreme RESPA Reform
4. Market and Industry Updates 2009
5. Mortgage Fraud
6. Northwest Mortgage Laws 2009
7. The Fair Lending Experience

**Buzz Howard Seminars**

Telephone: 1-714-447-8062

<http://www.califprofdevel.com/buzzhoward.html>

## Courses:

1. FHA Financing
2. VA Financing

**CMPS Certified Mortgage Planning Specialist**

Telephone: 1-888-608-9800

<http://www.cmpsinstitute.org>

## Courses:

1. CMPS Live (Full 16 disc series)

**Evergreen Professional Training, Inc.**

Telephone: 1-253-846-9092

<http://www.eprotraining.com>

## Courses:

1. Blow the Whistle and Stop Fraud

**Financial Strategies**

Telephone: 1-866-411-9752

<http://www.mymortgagetrainer.com>

## Courses:

1. Clear to Close Part I
2. Clear to Close Part II
3. ECOA and Privacy Laws
4. Ethics; Washington Edition
5. Mortgage Fraud Detection and Prevention Part I
6. Mortgage Fraud Detection and Prevention Part II
7. Understanding Federal Laws

**First American Title Insurance Company**

Telephone: 1-253-251-2100

<http://www.firstamedu.com>

**Courses:**

1. Escrow Issues: Why Closings Get Delayed
2. Foreclosure in Washington State
3. Red Flags of Mortgage Fraud
4. RESPA & You
5. The Escrow Process
6. Short Sales in Today's Market
7. The Short Sale Transaction
8. Title Insurance Basics (Previously Named: Title 101)

**Genworth Mortgage Insurance**

Telephone: 1-800-365-4322

<http://www.genworth.com>

**Courses:**

1. Analysis of the Self-Employed Borrower
2. Introduction to Appraisal Underwriting
3. Mortgage Loan Essentials
4. Shut the Door on Fraud

**Green Real Estate Education**

Telephone: 1-941-779-4582

<http://greenrealestateeducation.com>

**Courses:**

1. Introduction to Green Building for Mortgage Professionals – Level One Leadership

**Kinja Media**

Telephone: 1-206-236-0787

<http://www.kinjamedia.com/default.htm>

**Courses:**

1. Identify & Prevent Real Estate Fraud
2. Issues with Mortgage Elimination & Foreclosure "Rescue" Programs
3. The Impact of Real Estate Fraud
4. Understanding the Appraisal System

**Marvin Rosete**

Telephone: 1-206-856-8972

<http://sites.google.com/site/marvinroseteconsulting/>

**Courses:**

1. Federal Law & the Washington State Mortgage Industry
2. Fundamentals of Mortgage Ethics
3. MBPA and Related Washington Law

**McFerran University**

Telephone: 1-253-284-3880

<http://www.mcferranu.com>

**Courses:**

1. Foreclosures and Short Sales
2. Making Use of Title Insurance as a Tool in Your Real Estate Practice

**Mortgage Education and Awareness Association (MEAA) / Real Estate School.org**

Telephone: 1-800-574-6225

<http://www.mortgageed.org>

**Distance Learning Courses:**

1. FHA Reverse Mortgages

**Live Courses:**

1. Credit Repair and Optimization
2. Current Topics
3. Ethical Decision Making
4. Ethical Practices in Lending
5. FHA Class
6. Fraud in the Mortgage Industry
7. Law and Mortgage Practices
8. Loss Mitigation
9. Mortgage Ethics and Ethical Issues in Mortgage Lending
10. Mortgage Federal Law Overview
11. Mortgage Practicum and Calculator Use
12. Mortgage Processing and Best Practices
13. Mortgage Washington Law Overview
14. Pre-Foreclosure
15. RESPA
16. Reverse Mortgages

**Mortgage Education and Awareness Association (MEAA)**

**Real Estate School.org Cont...**

Telephone: 1-800-574-6225

<http://www.mortgageed.org>

Live Courses:

17. Taxes Related to Real Property and Your Mortgage
18. WA State Mortgage Brokers Practices Act / SAFE Act

**Mortgage Education Foundation (MEF)**

Telephone: 1-866-425-7250

<http://www.wamb.org>

Online Courses:

1. Appraisals
2. Disclosures
3. Fair Lending I
4. Fair Lending II
5. Mortgage Law
6. Mortgage One - Broker Basics
7. Mortgage One - Business Challenges
8. Mortgage One - Calculations
9. Mortgage One - Documentation
10. Mortgage One - URLA Mortgage Application
11. Mortgage Processing - Concepts
12. Mortgage Processing - Independent Verification
13. Mortgage Processing - Qualifying the Borrower
14. Mortgage Processing - Reviewing the Application
15. Mortgage Processing - Submission Requirements
16. Small Business I
17. Small Business II
18. TILA I (Truth in Lending Act)
19. TILA II (Truth in Lending Act)
20. Title I

**MLS Education**

Telephone: 1-206-251-9928

<http://www.mlseducation.com>

Courses:

1. Diversity and Doing Business
2. Ethics and Real Estate
3. Fair Housing Law and Practice
4. Mortgage Fraud & Predatory Lending: What Every Agent Should Know
5. Real Estate Agent / Mortgage Professional
6. Real Estate Finance Today
7. Reverse Mortgages for Senior Homeowners
8. Washington Real Estate Fundamentals

**Mortgage Learning**

Telephone: 1-253-271-7293

<http://www.mortgagelearning.net>

Courses:

1. #0070 - Comprehensive Credit Reports & Appraisal Principles
2. #0150 - Mortgage Broker Changes
3. 2008 Changes to Mortgage Broker Laws
4. Washington State Loan Originator On-Going Education

**Mortgage Loan Center, LLC**

Telephone: 1-877-234-5626

<http://www.approveloannow.com>

Courses:

1. Loan Modification 101

**Mortgage Research, Inc.**

Telephone: 1-888-557-6770

<http://www.mortgage-education.com>

Courses:

2. FHA01a – FHA Basics
3. FHA05 – Understanding the Sales Contract, Seller Contributions and Cash Verifications
4. S14 – Quality Control, Compliance, Fraud (Ethics)

**Mortgage Resource Center, Inc. (d/b/a: AllRegs Academy)**

Telephone: 1-877-848-4904

<http://www.allregs.com>

Courses:

1. Fundamentals of FHA Origination
2. Originating Reverse Mortgages: Foundations for Success

**Mortgage Trainers of North America**

Telephone: 1-702-990-3557

<http://www.mtgtna.com>

Courses:

1. Appraisal Rational, the Key to Lending
2. Conventional Lending
3. Federal Privacy Laws
4. FHA Lending
5. Successful Loan Closing

**Mortgage Training Institute**

Telephone: 1-877-684-3549

<http://www.mortgageknowledge.com>

Courses:

1. Loan Officer Boot Camp - Disk 1
2. Loan Officer Boot Camp - Disk 2

**Mykut Real Estate School**

Telephone: 1-800-605-6645

<http://www.mykut.com>

Courses:

1. Foreclosure
2. Latest Trends in Mortgage Products
3. Mortgage Fraud: A Dangerous Business
4. Understanding Title Insurance

**Nation's Mortgage Certified Training, LLC**

Telephone: 1-800-476-0119

<http://www.nmctraining.com>

Courses:

1. Essentials of Mortgage Loan Origination

**NAFL – National Academy of Financial Literacy**

Telephone: 1-503-639-5500

<http://www.mortgageu.org>

Courses:

1. Credit Law and Federal Regulations; Credit 201: Mortgage Fraud and Identity Theft; and Understanding Credit Scores
2. ECOA, Fair Credit and Truth in Lending
3. Ethics, Predatory Lending and the US Patriot Act
4. FHA: A Practical Guide to FHA
5. Gramm-Leach Bliley and Basic Skills for the Loan Originator
6. HMDA - HOPEA, Federal Truth in Advertising and Fair Housing
7. Introduction to Residential Mortgage Lending and RESPA
8. Reading Rate Sheets – Completing the Uniform Residential Loan Application
9. Real Estate Appraisal Principles and Procedures 101
10. Understanding Loan Program Guidelines
11. Understanding the Mortgage Loan Process – Key Players in Mortgage Lending

**National Association of Mortgage Brokers (NAMB)**

Telephone: 1-866-425-7250

<http://www.wamb.org>

Courses:

1. 1011 RML Module 1
2. 1012 RML Module 2
3. 1070 Reverse Mortgage
4. 2010 The Nation's Fair Lending Laws
5. 2020 Real Estate Settlement Procedures Act (RESPA)
6. 2030 Truth In Lending Act (TILA)
7. 3020 Shedding Light on Credit Scoring (Credit Scoring)
8. 3060 Analysis of the Self-Employed Borrower
9. 4010 Ethics

**National Association of Mortgage Fiduciaries**

Telephone: 1-206-931-2241

<http://www.mortgagefiduciaries.com>

Courses:

1. 9 Hour Comprehensive for Mortgage Broker Renewal (Including Annual required Ethics Course)
2. 8 Hour Comprehensive for Loan Originator Renewal (Including Annual required Ethics Course)

## National Association of Mortgage Fiduciaries Cont...

Telephone: 1-206-931-2241

<http://www.mortgagefiduciaries.com>

### Courses:

3. 4 Hour Annual Legal, Legislative & Regulatory Review
4. 4 Hour Ethics, Fraud, Consumer Protection, Fair Lending & Non Traditional Lending
5. 2008 Changes in State Law
6. Annual Legal, Legislative & Regulatory Review
7. Case Studies in Ethics, Fraud, Consumer Protection & Fair Lending
8. Current issues in Mortgage Lending 2009
9. Current Issues In Mortgage Lending 2008
10. Defensive Lending
11. Escrow Fundamentals
12. Ethics in Mortgage Lending
13. Federal Law Review for Loan Originators
14. Federal Law Review for Mortgage Brokers
15. Fiduciary Duties and Informed Consent
16. Fiduciary Duties and the Distressed Property Law
17. Foreclosures
18. Loan Modifications
19. Mortgage Broker Administration
20. Mortgage Fraud
21. Mortgage Fraud: Detection, Reporting & Prevention
22. Mortgage Lending Fundamentals
23. Mortgage Math
24. Non Traditional Lending: VA, USDA, & Hard/Private Money
25. Originating FHA Loans
26. RESPA
27. Short Refinances
28. Short Sales: Assisting Delinquent Buyers
29. State Law Review for Loan Originators
30. State Law Review for Mortgage Brokers
31. TILA RESPA ECOA & Fair Credit
32. Title Insurance

**National Association of Professional Mortgage Women**

Telephone: 1-800-827-3034

<http://www.napmw.org>

Courses:

1. FHA Basics for Housing Industry
2. FHA Program Segment I
3. FHA Program Segment II
4. How You Can Impact Your Borrower's Future By Knowing Foreclosure Law
5. HVCC & NMLSR
6. It's All Fraud and Games Until You Get Caught (Ethics)
7. Mortgage Foundations 1
8. Mortgage Foundations 2
9. On Time, On Track, On the Money
10. Reverse Mortgage Confidence ~The Basics & Beyond
11. Terms of Endearment
12. The Whys and What's of a Residential Appraisal

**North Seattle Community College**

Telephone: 1-206-527-3730

[nancyadelson@comast.net](mailto:nancyadelson@comast.net) or <http://www.northseattle.edu>

Courses:

1. RES 100 - Real Estate Fundamentals
2. RES 106 - Real Estate Fraud
3. RES 107 - Foreclosure Rescue
4. RES 125 - Real Estate Mathematics
5. RES 150 - Residential Sales and Leasing Documentation
6. RES 160 - Loan Originator Ethics
7. RES 166 - Real Estate Loan Processing
8. RES 175 - Introduction to Title
9. RES 180 - Principles of Real Estate Appraisal
10. RES 190 - Escrow I

**Praedo Institute**

Telephone: 1-801-492-9933

<http://www.praedo.com>

Courses:

1. Federal Laws 1
2. Federal Laws 2
3. Protecting the Borrower

**Pro Schools**

Telephone: 1-800-452-4879

<http://www.proschools.com>

**Courses:**

1. ABC's of Mortgage Lending
2. Credit Scoring: Have you Made the Grade
3. Ethics: Fraud, Consumer Protection and Fair Lending
4. Ethics: How to Live With Yourself
5. Federal Laws and Rules for Loan Originators
6. Federal Mortgage Lending Laws: Don't Get "Fed" Up
7. FHA Loans Explained
8. Lending Standards: Nontraditional Mortgage Products
9. Mortgage Lending Ethics: Truth or Dare
10. Mortgage Lending Fraud Unmasked
11. Truth in Lending Act: Tricky Trigger Terms
12. Washington Mortgage Lending Laws & Rules

**Real Estate Resource Group**

Telephone: 1-425-232-9180

**Courses:**

1. Ethics for Loan Originators
2. Mortgage Loan Fraud - Villains and Victims
3. Predatory Lending Practices - When Bad Loans Happen to Good People

**Rockwell Institute**

Telephone: 1-800-221-9347

<http://www.rockwellinstitute.com>

**Courses:**

1. Borrower Beware; Fair Lending/Consumer Protection
2. Ethics in Mortgage Lending
3. Mortgage Loan Basics
4. Real Estate Settlement Procedures Act
5. The Closing Process & Settlement Statements
6. Truth in Lending Act
7. Understanding Conventional, FHA, and VA Loans

## **School of Mortgage Lending**

Telephone: 1-800-724-8582

<http://www.schoolofmortgagelending.com>

### Courses:

1. #112 - The Application Interview
2. #113 - Income Guidelines and Pre-Underwriting
3. #142 - Analyzing Credit Worthiness
4. #151 - FHA Lending Guidelines
5. #152 - VA Lending Guidelines
6. #155 - Reverse Mortgages and Ethics
7. #200 - Washington Regulatory Review
8. #231 - Introduction to FHA Underwriting and Ethics
9. #261 - Ethical Practices in Mortgage Lending
10. #262 - Fair Housing and Ethics for Mortgage Lending
11. #280 - Fraud Detection and Ethics
12. #281 - Fraud and Ethics

## **WAMP**

Telephone: 1-866-425-7250

<http://www.wamb.org>

### Classroom Courses:

1. ABC's of VA Loans
2. Analyzing Income for the Self-Employed Borrower
3. Blow the Whistle & Stop Fraud
4. Detecting & Avoiding Fraud
5. Distressed Properties/Short Sales
6. LO Exam Prep Study Guide
7. Mortgage Broker Business Ethics (Ethics)
8. Protect Your Business - Part I
9. Protect Your Business - Part II
10. Real Estate Settlement Procedures Act
11. Residential Mortgage Lending I & II
12. Reverse Mortgages
13. Shedding Light on Credit Scoring (Credit Scoring)
14. The Nation's Fair Lending Laws
15. Truth In Lending Act
16. Understanding & Reviewing Appraisals
17. Washington Real Estate Summit

**Washington Mortgage Lenders Association**

Telephone: 1-360-943-9205

<http://www.wmla.com>

Courses:

1. FHA Lenders Training Two-Day Seminar (September 15-17, 2009)