

**From:** Trent Matson [trent.matson@Moneytreeinc.com]  
**Sent:** Friday, September 05, 2014 10:26 AM  
**To:** Mele-Hetter, Catherine (DFI)  
**Cc:** Greg Overstreet; Mark Lewington; Aggie Clark  
**Subject:** Proposed Lead Generator Rule Input

Catherine,

Thank you, once again, for your outreach regarding DFI's proposed Rule addressing Lead Generators. As you know, we do not sell leads to other lenders. Therefore, it would not be necessary for us to obtain a, "Small Loan Agent" license as would be required by this Rule once in effect. So, we are not too concerned with that portion. However, we would like to offer a bit of input regarding WAC 208-630-136(5) which would require us to obtain a Lead Generator license, under this rule if adopted, by virtue of the fact we collect small loans. Because we are currently regulated by DFI under our Small Loan endorsement, it appears this would be duplicative.

We would be happy to provide simple clean up language addressing this if you are interested. Or, if your schedule permits, we would be more than happy to meet briefly to discuss this point and any other simple questions.

We sincerely appreciate our continued positive working relationship. And, we hope you (and those within DFI you deem appropriate) are able to set a small amount of time aside for us to meet with you at your convenience.

Thank you.

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