## STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS SECURITIES DIVISION

IN THE MATTER OF DETERMINING whether there has been a violation of the Securities Act of Washington by:

Beerbaum & Beerbaum Financial and Insurance Services Inc.; Gary D. Lee, Order Number S-05-220-06-CO01

CONSENT ORDER AND ORDER VACATING ORDER S-05-220-05-T001 AS TO GARY D. LEE

Respondents.

## **INTRODUCTION**

On January 23, 2006, the Securities Administrator of the State of Washington issued Summary Order, S-05-220-05-TO01, against the Respondents Beerbaum & Beerbaum Financial Insurance Services Inc. and Gary D. Lee. The Securities Division and Respondent Gary D. Lee do hereby agree to this Consent Order in settlement of the above captioned matter. The Securities Division has, in the Summary Order, made certain allegations and conclusions, set forth under the headings "Tentative Findings of Fact" and "Conclusions of Law". Gary D. Lee neither admits nor denies the Tentative Findings of Fact and Conclusions of Law, which are hereby incorporated by reference into this Consent Order.

## **CONSENT ORDER**

Based upon the foregoing,

IT IS AGREED that this Consent Order alone will not constitute a bar to the approval of any new or pending application of Gary D. Lee for registration as a broker-dealer, securities salesperson, investment adviser or investment adviser representative.

CONSENT ORDER AND ORDER VACATING ORDER S-05-220-05-TO01 AS TO GARY D. LEE 1

25

17

18

19

20

21

22

23

24

1

2

3

4

5

6

7

8

9

IT IS FURTHER AGREED AND ORDERED that Gary D. Lee shall cease and desist from acting as an unregistered broker-dealer or securities salesperson in violation of RCW 21.20.040, the brokerdealer and securities salesperson registration section of the Securities Act of Washington.

IT IS FURTHER AGREED AND ORDERED that Gary D. Lee shall cease and desist from acting as an unregistered investment adviser in violation of RCW 21.20.040, the investment adviser and investment adviser representative registration section of the Securities Act of Washington.

IT IS FURTHER AGREED that Gary D. Lee, or any applicant of which Gary D. Lee is an officer, director, partner, or person performing similar functions, may apply for broker-dealer or investment adviser registration when the following conditions are met:

- a) Gary D. Lee has retaken and passed the Series 24 General Securities Principal examination; and
- b) Gary D. Lee, as the principal of the broker-dealer or investment adviser, provides the Securities Division with written acknowledgment that for a period of two (2) years it shall be subject to examinations by the Securities Division on at least a semiannual basis at Gary D. Lee's expense. The examination shall include all aspects of the broker-dealer or investment adviser business including, but not limited to, Gary D. Lee's role as principal. The two (2) year period shall begin upon the Securities Division's entry of this Order.
  - c) Gary D. Lee's application qualifies for all requirements for registration.

IT IS FURTHER AGREED that Gary D. Lee may apply for securities salesperson or investment adviser representative registration when the following condition is met:

2

a) Gary D. Lee's sponsoring broker-dealer or investment adviser provides the Securities Division with written acknowledgment that for a period of two (2) years it shall be subject

CONSENT ORDER AND ORDER VACATING ORDER S-05-220-05-TO01 AS TO GARY D. LEE

25

to examinations by the Securities Division on at least a semiannual basis at Gary D. Lee's expense. The examinations shall include, but are not limited to, Gary D. Lee's branch office. The two (2) year period shall begin upon the Securities Division's entry of this Order.

b) Gary D. Lee's application qualifies for all requirements for registration.

IT IS FURTHER AGREED AND ORDERED that Gary D. Lee's broker-dealer, securities salesperson, investment adviser and/or investment adviser representative registration shall be suspended for a period of 14 days beginning on the date of approval of Gary D. Lee's broker-dealer, securities salesperson, investment adviser and/or investment adviser representative registration by the Securities Division.

IT IS FURTHER AGREED AND ORDERED that Gary D. Lee shall be liable for and pay examination costs, for the examinations agreed to above, in the amount of two thousand five hundred (\$2,500), payable prior to the Securities Division's entry of this Order.

IT IS FURTHER AGREED AND ORDERED that Gary D. Lee shall be liable for and pay a fine in the amount of five thousand dollars (\$5,000). The Respondent shall make payments of three hundred dollars (\$300) per month for sixteen consecutive months and each payment shall be due by the 15<sup>th</sup> day of the month. The final payment will be for two hundred dollars (\$200) for a total of five thousand dollars (\$5,000) and shall be due by the 15<sup>th</sup> day of the month. The first payment shall be due on May 15, 2006. The five thousand dollar (\$5,000) fine imposed in this order shall become immediately due and payable upon failure to make any payment.

IT IS FURTHER AGREED that Gary D. Lee enters into this Consent Order freely and voluntarily and with a full understanding of its terms and significance.

CONSENT ORDER AND ORDER VACATING ORDER S-05-220-05-TO01 AS TO GARY D. LEE

1	IT IS FURTHER AGREED that the Securities Division has jurisdiction to enter this Consent
2	Order.
3	IT IS FURTHER AGREED that in consideration of the foregoing, Respondent Gary D. Lee waives
4	his right to a hearing in this matter and judicial review of this order pursuant to RCW 21.20.440 and
5	Chapter 34.05 RCW.
6	The Securities Division hereby vacates the Summary Order, S-05-220-05-TO01, except to the
7	extent of the findings and conclusions in the Summary Order incorporated herein.
8	
9	DATED this <u>12th</u> day of <u>April</u> , 2006.
10	Signed by:
11	
12	Gary D. Lee
13	Gary D. Lee
14	THIS ORDER ENTERED THIS19th DAY OFApril, 2006 BY:
15	
16	midel E, Stevenson
17	MICHAEL E. STEVENSON
18	Securities Administrator
19	Approved for entry by:
20	An Elm
21	Suzanne Sarason
22	Chief of Compliance & Examinations
23	Presented by: CONSENT ORDER AND ORDER VACATING 4 DEPARTMENT OF FINANCIAL INSTITUTIONS   ORDER S-05-220-05-TO01 AS TO GARY D. Securities Division Securities Division
24	ORDER S-05-220-05-1001 AS 10 GARY D. LEE Olympia, WA 98507-9033 360-902-8760
25	

## K. Reynolds

Kate Reynolds Financial Legal Examiner

CONSENT ORDER AND ORDER VACATING
ORDER S-05-220-05-TO01 AS TO GARY D.
LEE

DEPARTMENT OF FINANCIAL INSTITUTIONS Securities Division PO Box 9033 Olympia, WA 98507-9033 360-902-8760