1	STATE OF WASHINGTON	
2	DEPARTMENT OF FINANCIAL INSTITUTIONS SECURITIES DIVISION	
3	SLOCKITILS DIVISION	
4	IN THE MATTER OF DETERMINING Whether there has been a violation of the	Order Number S-08-347-09-SC01
5	Securities Act of Washington by:	STATEMENT OF CHARGES AND NOTICE
6		OF INTENT TO ENTER ORDER TO CEASE AND DESIST, IMPOSE FINES, AND
7	Robert Malecki; Homeowner Resources LLC; Kitsap Private	RECOVER COSTS
8	Lending Group LLC;	
o 9	Respondents	
10	THE STATE OF WASHINGTON TO:	Robert Malecki
11		Homeowner Resources LLC Kitsap Private Lending Group LLC
11		
12	STATEMENT OF CHARGES	
13	Please take notice that the Securities Administrator of the State of Washington has reason	
15	to believe that Respondents, Robert Malecki; Homeowner Resources LLC; and Kitsap Private	
16	Lending Group LLC, have each violated the Securities Act of Washington and that their	
17	violations justify the entry of an order of the Securities Administrator under RCW 21.20.390	
18	against each to cease and desist from such violations. The Securities Administrator finds as	
19	follows:	
20	TENTATIVE FINDINGS OF FACT	
21	<u>Respondents</u>	
22	1. Robert Malecki ("Malecki") resides in Kingston, Washington.	
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Homeowner Resources LLC ("Homeowner Resources") is a limited liability
 company formed in Washington State on May 25, 2007. Malecki acts as the managing member
 of Homeowner Resources.

3. Kitsap Private Lending Group LLC ("Kitsap Private Lending") is a limited liability company formed in Washington State on October 9, 2008. Malecki acts as the managing member of Kitsap Private Lending.

# Nature of the Conduct

4. Robert Malecki and Homeowner Resources offered and sold investments in the
form of promissory notes secured by deeds of trust, which Malecki called "private mortgage
loans." Malecki used his company, Kitsap Private Lending, to locate potential investors for
private mortgage loans. Malecki then placed multiple lenders into deeds of trust secured by the
same property.

## Homeowner Resources

5. Homeowner Resources advertises assistance to homeowners facing foreclosure. Homeowner Resources seeks to purchase those properties in order to earn rental income for a few years before selling the properties for a profit based on equity appreciation. Malecki formed Homeowner Resources to provide liability protection for himself from lawsuits.

## Kitsap Private Lending

6. Malecki conducted seminars on investing in promissory notes secured by deeds of trust through Kitsap Private Lending. According to Malecki, the seminars educated interested individuals on how to participate in private mortgage lending. The seminars were free to the public, with the expenses paid by Homeowner Resources.

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7. Malecki hosted these seminars through Kitsap Private Lending in October 2008 and April 2009. Combined, approximately 25-30 people attended the seminars. Malecki asked attendees of the seminar fill out a form if interested in investing in promissory notes secured by deeds of trust. The form requested the individual's name, contact information, and amount of money to invest. Malecki stated that about half to two thirds of the people who attended the seminar filled out the form.

8. Through its website, <u>www.kitsapprivatelending.com</u>, and with advertisements in the form of mass mailings and craigslist postings, Kitsap Private Lending promoted investing in promissory notes secured by deeds of trust. The advertisements described private mortgage lending as a "local, secured, high-yielding economic alternative" to mutual funds, savings accounts and CD's. The mass mailing asked recipients to contact the company with note terms, rate, and property locations.

9. In the mass mailing Kitsap Private Lending claimed to have used private mortgage loans to purchase local homes for the past three years. Malecki had been purchasing, fixing, and renting homes for the past three years, but had only used promissory notes secured by deeds of trust to purchase properties since approximately August of 2008.

## Promissory Note Transactions

10. In the Spring of 2008 Homeowner Resources heard from a couple facing foreclosure on a home located in Kitsap County. Malecki contacted the couple's lender and negotiated a purchase of the property ("Property A") for the amount of the note owed to the lender.

11. Malecki used funds from an investor ("Investor A") to purchase Property A in or
 about May 2008. Malecki and Homeowner Resources entered into a promissory note with
 Investor A. Investor A invested \$240,000 with Malecki. The terms of the note provided for
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Malecki to make 15% interest only monthly payments to Investor A for six months, at which point the remaining balance would come due. Malecki provided a deed of trust secured by Property A to Investor A.

12. Malecki then worked with various mortgage brokers to find a lender to replace the promissory note from Investor A. According to Malecki, banks would not lend to him because he was self-employed and did not intend to occupy the property as a primary residence. Malecki attempted to sell Property A in the fall of 2008, but the only offer he received fell through. The promissory note with Investor A came due and was extended with a penalty. Malecki then sought other investors to replace the promissory note with Investor A.

13. In approximately November or December 2008 Malecki contacted another investor("Investor B") about replacing Investor A. Investor B is related to Malecki and previouslyinvested funds with Malecki on another property. Investor B is not an accredited investor.

14. Malecki told Investor B that he sought \$240,000 to repay an existing first deed of trust and asked Investor B if he had any interest in investing funds. Investor B indicated an interest in investing \$100,000. Malecki informed Investor B that if he did not want to fund the entire \$240,000 then Malecki would have to find other investors to participate and Investor B would be in a second lien position behind Investor A.

15. During this same time period Malecki began negotiating a promissory note on the same property with a third investor ("Investor C"). Investor C heard about Malecki's October seminar for Kitsap Private Lending through a friend and called Malecki to express an interest in attending his next seminar. Investor C is not an accredited investor. Malecki informed Investor C that he sought \$240,000 for Property A to replace an existing first deed of trust. Investor C expressed an interest in investing \$60,000 with Malecki on Property A. Malecki told Investor C STATEMENT OF CHARGES AND NOTICE OF 4 DEPARTMENT OF FINANCIAL INSTITUTIONS Securities Division PO Box 9033 00ympia, WA 98507-9033 360-902-8760

that based on that dollar amount Malecki would look for additional investors and Investor C's promissory note would be in a third lien position.

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16. On or about February 24, 2009 Malecki, in his individual capacity, signed separate promissory notes with Investor B and Investor C for investments of \$100,000 and \$60,000 respectively. Both promissory notes had three year terms with a 10% annual interest rate. Malecki negotiated the payments to monthly payments of 7%, with 3% of the total note interest paid at the end of the three year term. Malecki intended to use rental income to make the monthly payments to the investors. Investor B and Investor C understood that if Malecki did not have rental income, the payments would be made by Malecki personally or from cash in Homeowner Resources.

17. Prior to receiving the funds from Investor B and Investor C, Malecki had each of them sign a receipt acknowledging that they had received a disclosure statement from Kitsap Private Lending. The disclosure statement stated that Kitsap Private Lending does not offer securities and claimed exemption from Washington securities law under RCW 21.20.320.

18. On or about March 6, 2009 the Kitsap County auditor recorded two deeds of trust involving Malecki and Property A. One secured Investor B's promissory note and the other secured Investor C's note. Investor C's deed of trust included a clause that made the deed subordinate to Investor B's deed. Malecki signed the deeds of trust in his individual capacity.

19. On or about March 25, 2009 the Kitsap County auditor recorded a quit claim of Property A from Malecki to Homeowner Resources. Around this same time period Malecki entered into another promissory note and deed of trust on Property A with a fourth investor ("Investor D"). Earlier in 2009 an employee of Investor D, a corporation, contacted Malecki

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STATEMENT OF CHARGES AND NOTICE OF INTENT TO ENTER ORDER TO CEASE AND DESIST, IMPOSE FINES, AND RECOVER COSTS after seeing Kitsap Private Lending's craigslist advertisement. Malecki told Investor D's employee that he sought funds to replace an existing promissory note secured by Property A.

20. Investor D invested \$114,568.32 with Malecki on a 12 month term, paying 10% annual interest via monthly 7% payments followed by 3% total note interest paid at the end of the 12 month term. This time Malecki and his wife signed the promissory notes and deed of trust with Investor D. Malecki told Investor D that if he did not have a renter for Property A he would pay Investor D with cash reserves from Homeowner Resources or make the payments himself.

21. On or about April 6, 2009 the Kitsap County auditor recorded a quit claim deed
from Homeowner Resources to Malecki and his wife. On the same date the Kitsap County
auditor recorded the deed of trust between the Maleckis and Investor D along with two
subordination agreements. Malecki had Investor B and Investor C sign separate subordination
agreements to keep their deeds of trust subordinate to Investor D.

22. Malecki used the funds from Investor D to pay off the investment of Investor A.

23. On or about April 27, 2009 Kitsap County recorded a quit claim deed on Property A from Malecki to Homeowner Resources. Homeowner Resources owned Property A subject to three deeds of trust between Malecki and investors.

## Misrepresentations and Omissions

24. Respondents Robert Malecki, Homeowner Resources, and Kitsap Private Lending failed to provide material information regarding investing in promissory notes secured by deeds of trust, including but not limited to: financial statements, the business background and experience of Robert Malecki, the general risks of investing in promissory notes secured by deeds of trust, and the specific risks of investing in a promissory note secured by deeds of trust on Property A. STATEMENT OF CHARGES AND NOTICE OF 6 DEPARTMENT OF FINANCIAL INSTITUTIONS Securities Division

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25. Respondents Robert Malecki and Kitsap Private Lending misrepresented to potential investors that they had been using promissory notes secured by deeds of trust to purchase homes for the past three years, when in fact they first used promissory notes secured by deeds of trust in mid 2008.

#### **Registration Status**

26. Respondent Robert Malecki is not currently registered to sell his securities in the state of Washington and has not previously been so registered nor has he filed a claim of exemption from registration.

27. Respondent Homeowner Resources is not currently registered to sell its securities in the state of Washington and has not previously been so registered nor has it filed a claim of exemption from registration.

28. Respondent Robert Malecki is not currently registered as a securities salesperson in the state of Washington and has not previously been so registered.

29. Respondent Kitsap Private Lending is not currently registered as a securities salesperson or broker-dealer in the state of Washington and has not previously been so registered.

Based upon the Tentative Findings of Fact, the following Conclusions of Law are made:

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#### **CONCLUSIONS OF LAW**

1. The offer or sale of promissory notes secured by deeds of trust described above constitutes the offer or sale of a security as defined in RCW 21.20.005(10) and (12).

2. Respondents Robert Malecki, Homeowner Resources LLC, and Kitsap Private

Lending Group LLC violated RCW 21.20.140, the securities registration provision of the

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Securities Act, because they offered and/or sold securities for which there was no registration on file with the Securities Administrator.

Respondent Robert Malecki violated RCW 21.20.040 by offering or selling said 3. securities while not registered as a securities salesperson in the state of Washington.

4. Respondent Kitsap Private Lending violated RCW 21.20.040 by offering or selling said securities while not registered as a securities salesperson or broker-dealer in the state of Washington.

5. The offer or sale of said securities violated RCW 21.20.010 because, as set forth in the Tentative Findings of Fact, Respondents made misstatements of material facts or omitted to state material facts necessary in order to make the statements made, in light of circumstances under which they were made, not misleading.

# NOTICE OF INTENT TO ORDER THE RESPONDENT TO CEASE AND DESIST

Based on the above Tentative Findings of Fact and Conclusions of Law, the Securities Administrator intends to order, pursuant to RCW 21.20.390(1), that Respondents Robert Malecki, Homeowner Resources LLC, and Kitsap Private Lending Group LLC, and their agents and employees, shall each cease and desist from violations of RCW 21.20.140, RCW 21.20.040, and RCW 21.20.010.

### NOTICE OF INTENT TO IMPOSE FINES

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Pursuant to RCW 21.20.395, and based upon the Tentative Findings of Fact and Conclusions of Law, the Securities Administrator intends to order that Respondent Robert Malecki shall be liable for and pay a fine of \$

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#### NOTICE OF INTENT TO RECOVER COSTS

Pursuant to RCW 21.20.390(5), and based upon the Tentative Findings of Fact and Conclusions of Law, the Securities Administrator intends to order that the Respondents Robert Malecki, Homeowner Resources, and Kitsap Private Lending Group LLC shall be liable for and pay the costs, fees, and other expenses incurred in the investigation of this matter.

#### **AUTHORITY AND PROCEDURE**

This Statement of Charges is entered pursuant to the provisions of the Securities Act and is subject to the provisions of RCW 21.20 and RCW 34.05. The Respondents, Robert Malecki, Kitsap Private Lending Group LLC, and Kitsap Private Lending Group LLC, may each make a written request for a hearing as set forth in the NOTICE OF OPPORTUNITY TO DEFEND AND OPPORTUNITY FOR HEARING accompanying this Statement of Charges.

If a Respondent does not request a hearing, the Securities Administrator intends to adopt the above Tentative Findings of Fact and Conclusions of Law as final, enter a permanent cease and desist order as to that Respondent, and impose the fines and costs sought.

DATED AND ENTERED this 2nd day of February, 2010

SUZANNE SARASON Chief of Enforcement

Presented by: 

Jack McClellan Financial Legal Examiner

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