### 1 STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS 2 SECURITIES DIVISION 3 IN THE MATTER OF DETERMINING Order Number S-09-464-10-SC01 4 Whether there has been a violation of the Securities Act of Washington by: STATEMENT OF CHARGES AND NOTICE 5 OF INTENT TO ENTER ORDER TO CEASE AND DESIST, IMPOSE FINES, AND 6 RECOVER COSTS Patrick Reagan; John C. Shriner; 7 The World Bikini Sports League, LLC (now known as The World Women's 8 Sports Association), 9 Respondents 10 THE STATE OF WASHINGTON TO: Patrick Reagan John C. Shriner 11

The World Bikini Sports League, LLC (now known as The World Women's Sports Association)

# STATEMENT OF CHARGES

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Please take notice that the Securities Administrator of the State of Washington has reason to believe that Respondents, Patrick Reagan; John C. Shriner; and The World Bikini Sports League, LLC (now known as The World Women's Sports Association), have each violated the Securities Act of Washington and that their violations justify the entry of an order of the Securities Administrator under RCW 21.20.390 against each to cease and desist from such violations, and to impose fines pursuant to 21.20.395 and charge costs pursuant to 21.20.390(5). The Securities Administrator finds as follows:

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STATEMENT OF CHARGES AND NOTICE OF INTENT TO ENTER ORDER TO CEASE AND DESIST, IMPOSE FINES, AND RECOVER COSTS

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Respondents

- 1. Patrick Reagan ("Reagan"), also known as Pat Reagan, is a Washington resident. Reagan was a managing member of The World Bikini Sports League, LLC (now known as The World Women's Sports Association).
- 2. John C. Shriner ("Shriner"), also known as Curt Shriner, is a Washington resident. Shriner was the other managing member of The World Bikini Sports League, LLC (now known as The World Women's Sports Association).
- 3. The World Bikini Sports League, LLC ("TWBSL") is a dissolved Washington limited liability company that was established on November 24, 2008. Its principal place of business was in Snohomish, Washington. TWBSL was a football league featuring women playing football in bikinis. TWBSL is now known as The World Women's Sports Association ("TWWSA") and features women playing football in athletic sportswear. This change purportedly occurred because of dress code restrictions at fields and venues. TWWSA's principal place of business is in Snohomish, Washington.

# Nature of the Conduct

- 4. From approximately November 2008 through August 2009, Reagan and Shriner offered and sold investments in the form of membership units ("units") in TWBSL to approximately fifteen investors, raising approximately \$228,500. At the time of their investment, all investors were Washington residents.
- 5. Initial investors had the opportunity to purchase either a "league" ownership, which required an investment of \$25,000, or a "team" ownership, which required an investment of \$10,000. An investor who purchased a "league" ownership would own forty units of TWBSL, while an investor who purchased a "team" ownership would own fifteen units of TWBSL.

Respondents represented to investors that their returns would vary depending upon the number of units owned. According to Reagan, TWBSL initially had five "league" ownerships and ten "team" ownerships available for purchase by investors.

- 6. A few of the investors were friends or family members of Reagan and Shriner. Some of the investors were friends or family members of other investors but had no pre-existing relationship with either Reagan or Shriner. Reagan and Shriner conducted presentations and meetings for potential investors. At least one presentation was attended by at least four investors. Respondents would discuss how TWBSL planned to operate and generate revenue. According to Respondents, TWBSL primarily planned to generate revenue by recording football games and making them available on TWBSL's website for paid subscribers to view.
- 7. Most potential investors saw a PowerPoint presentation, which described TWBSL's potential revenue sources, game structure, and "spinoff opportunities" such as endorsements, clothing, and novelty items. Respondents also showed potential investors an Excel spreadsheet with a disclaimer at the bottom of the page. This was purportedly an "interactive" spreadsheet that showed the "optimistic," "most likely," and "pessimistic" income and returns that investors could expect, and Respondents could show investors what impact the number of subscribers would have on their return by changing the number of subscribers. For example, in January 2009, if each player and investor knew twenty people, and 3% of the people that were in the players' and investors' extended social network purchased subscriptions, TWBSL "most likely" expected to generate \$138,000 of income through the subscriptions. An investor with a "team" ownership would be entitled to a return of \$958.06 that month, while an investor with a "league" ownership would be entitled to a return of \$2,322.56 that month. The spreadsheet further projected that by December 2009, TWBSL would generate \$3,817,373 in revenue, including \$2,760,000 of revenue in subscriptions and \$724,500 of revenue in advertising. A "league" owner would be entitled to a return of \$192,171.82 that month, while a "team" owner would be STATEMENT OF CHARGES AND NOTICE OF INTENT TO ENTER ORDER TO CEASE AND DESIST, IMPOSE FINES,

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AND RECOVER COSTS

entitled to \$28,456.21 in returns that month. "Pessimistic totals" for December 2009 projected that TWBSL would generate monthly revenue of \$3,004,915.

- 8. Neither Reagan nor Shriner provided any offering documents to investors prior to their investment. Most investors did not receive any financial statements prior to investing. According to Reagan, TWBSL did not have an operating agreement in effect prior to investments being solicited, although a draft version was available for investors to view.
- 9. Around February or March 2009, Respondents purportedly finalized the TWBSL operating agreement and increased the units of TWBSL from 2,000 to 3,000. Investors who had initially purchased "league" ownerships now owned "franchise league" ownerships. An investor who had a "franchise league" ownership now owned sixty units of TWBSL instead of the forty units they initially purchased. Three investors who had purchased "team" ownerships for \$10,000 in December 2008 now owned a "franchise team" ownership and twenty-two units of TWBSL instead of fifteen. Investors who purchased "team" ownerships for \$10,000 in January and February 2009 continued to have a "team" ownership interest and fifteen units of TWBSL. The amounts required for "league" and "team" investments were purportedly raised to \$30,000 and \$15,000, respectively.
- 10. As majority owners, Reagan and Shriner retained 51% of the units in TWBSL. According to the finalized operating agreement, TWBSL was to be managed by the Commissioners, who were Reagan and Shriner. The operating agreement further established an "Executive Board" of six members. The members would be appointed by Reagan and Shriner. Each investor was also given a position on the "Board of Directors." As majority owners, Reagan and Shriner retained and exercised the right to veto or trump decisions of the Executive Board and Board of Directors. The operating agreement did not describe the rights, responsibilities or duties of either the Executive Board or Board of Directors. Reagan told at least one investor that he and Shriner would handle the "day-to-day matters" of TWBSL. According to this investor, who "was to have STATEMENT OF CHARGES AND NOTICE OF INTENT TO ENTER ORDER TO CEASE AND DESIST, IMPOSE FINES,

AND RECOVER COSTS

DEPARTMENT OF FINANCIAL INSTITUTIONS Securities Division PO Box 9033 Olympia, WA 98507-9033 360-902-8760 17. According to Reagan, no operating agreement was in effect prior to investments being solicited. Respondents failed to disclose the risks associated with investing in a company with no operating agreement. Respondents further failed to provide material information regarding the management of TWBSL, and the rights and responsibilities of the investors as limited liability company members.

18. Around June 2009, Respondents became aware that they could be in violation of Washington State's securities laws. At least one investor made an additional investment in TWBSL around August 2009. Respondents failed to provide any written disclosures to this investor that TWBSL might have significant contingent liability for the offer and sale of unregistered securities.

19. Respondents failed to disclose to at least one investor that Shriner had filed for Chapter 7 bankruptcy in 2001 and Chapter 13 bankruptcy in 2005.

# **Registration Status**

- 20. The World Bikini Sports League, LLC (now known as The World Women's Sports Association) is not currently registered to sell its securities in the state of Washington and has not previously been so registered.
- 21. Patrick Reagan is not currently registered as a securities salesperson or broker-dealer in the state of Washington and was not so registered for the time period relevant to this Statement of Charges.
- 22. John C. Shriner is not currently registered as a securities salesperson or broker-dealer in the state of Washington and has not previously been so registered.

Based upon the Tentative Findings of Fact, the following Conclusions of Law are made:

### CONCLUSIONS OF LAW

- 1. The offer or sale of the investments described above constitutes the offer or sale of a security as defined in RCW 21.20.005(10) and (12).
- 2. The offer or sale of said securities is in violation of RCW 21.20.140 because no registration for such offer or sale is on file with the Securities Administrator.
- 3. Patrick Reagan violated RCW 21.20.040 by offering or selling said securities while not registered as a securities salesperson or broker-dealer in the state of Washington.
- 4. John C. Shriner violated RCW 21.20.040 by offering or selling said securities while not registered as a securities salesperson or broker-dealer in the state of Washington.
- 5. The offer or sale of said securities was made in violation of RCW 21.20.010 because, as set forth in the Tentative Findings of Fact, Respondents, The World Bikini Sports League, LLC (now known as The World Women's Sports Association), Patrick Reagan, and John C. Shriner, made misstatements of material facts or omitted to state material facts necessary in order to make the statements made, in light of the circumstances under which they were made, not misleading.

### NOTICE OF INTENT TO ORDER THE RESPONDENT TO CEASE AND DESIST

Based on the above Tentative Findings of Fact and Conclusions of Law, the Securities Administrator intends to order, pursuant to RCW 21.20.390(1), that The World Bikini Sports League, LLC (now known as The World Women's Sports Association); Patrick Reagan; and John C. Shriner, their agents and employees each cease and desist from violations of RCW 21.20.010, and RCW 21.20.140 and that Patrick Reagan and John C. Shriner each cease and desist from violations of RCW 21.20.040.

STATEMENT OF CHARGES AND NOTICE OF INTENT TO 7
ENTER ORDER TO CEASE AND DESIST, IMPOSE FINES,
AND RECOVER COSTS

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### NOTICE OF INTENT TO IMPOSE FINES

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Pursuant to RCW 21.20.395, and based upon the Tentative Findings of Fact and Conclusions of Law, the Securities Administrator intends to order that Patrick Reagan shall be liable for and pay a fine of \$10,000.

Pursuant to RCW 21.20.395, and based upon the Tentative Findings of Fact and Conclusions of Law, the Securities Administrator intends to order that John C. Shriner shall be liable for and pay a fine of \$10,000.

## NOTICE OF INTENT TO RECOVER COSTS

Pursuant to RCW 21.20.390(5), and based upon the Tentative Findings of Fact and Conclusions of Law, the Securities Administrator intents to order that Patrick Reagan and John C. Shriner shall be jointly and severally liable for and pay the Securities Division the costs, fees, and other expenses incurred in the conduct of the administrative investigation and hearing of this matter of not less than \$5,000.

### **AUTHORITY AND PROCEDURE**

This Statement of Charges is entered pursuant to the provisions of RCW 21.20 and is subject to the provisions of RCW 34.05. The respondents, The World Bikini Sports League, LLC (now known as The World Women's Sports Association); Patrick Reagan; and John C. Shriner; may each make a written request for a hearing as set forth in the NOTICE OF OPPORTUNITY TO DEFEND AND OPPORTUNITY FOR HEARING accompanying this order.

| 1  | If a respondent does not request a hearing, the Securities Administrator intends to adop         |
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| 2  | the above Tentative Findings of Fact and Conclusions of Law as final and enter an order to cease |
| 3  | and desist permanent as to that respondent.  |
| 4  | Dated this <u>20th</u> day of July, 2010.  |
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| 8  | WILLIAM M. BEATTY Securities Administrator   |
| 9  | Approved by: Presented by:   |
| 10 | an Edm   |
| 11 | SUZANNE SARASON Jiyoung C. Kwon  |
| 12 | Chief of Enforcement Financial Legal Examiner  |
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