STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS SECURITIES DIVISION

IN THE MATTER OF DETERMINING) Order No. S-14-1594-16-CO01
Whether there has been a violation of the)
Securities Act of Washington by:)
) CONSENT ORDER
All Wave Engineering, Inc.,)
d/b/a All Wave Innovations, Inc.;)
Gregory T. Elseth;)
Rolly E. Fuller;)
Ronald S. Bowles;)
Respondents.	_)

INTRODUCTION

On January 4, 2016, the Securities Administrator of the Securities Division of the Department of Financial Institutions ("Securities Division") issued a Statement of Charges and Notice of Intent to Enter Order to Cease and Desist, to Impose Fines, and to Charge Costs ("Statement of Charges"), Order Number S-14-1594-15-SC01, against Respondents All Wave Engineering, Inc., d/b/a All Wave Innovations, Inc.; Gregory T. Elseth; Rolly E. Fuller; and Ronald S. Bowles. Pursuant to the Securities Act of Washington, Chapter 21.20 RCW, the Securities Division and Respondents do hereby enter into this Consent Order in settlement of the matters set forth in the Statement of Charges and as alleged below. Respondents neither admit nor deny the Findings of Fact and Conclusions of Law as stated below.

FINDINGS OF FACT

Respondents

1. All Wave Engineering, Inc., d/b/a All Wave Innovations, Inc., ("All Wave") is a Washington company that was formed on March 19, 2008 and has its principal place of business in Benton County, Washington. All Wave was previously known as All NDT Engineering, Inc. All Wave is in the business of developing and marketing non-destructive testing ("NDT") equipment.

CONSENT ORDER

1. DEPARTMENT OF FINANCIAL INSTITUTIONS

DEPARTMENT OF FINANCIAL INSTITUTIONS Securities Division PO Box 9033 Olympia WA 98507-9033 360-902-8760

- 2. Gregory T. Elseth ("Elseth") is believed to be a resident of Grandview, Washington. Elseth is a founder and director of All Wave, and he is the inventor of the NDT product that All Wave is developing.
- 3. Rolly E. Fuller ("Fuller") is a resident of Benton City, Washington. Fuller is a founder and director of All Wave.
- 4. Ronald S. Bowles ("Bowles") is a resident of West Richland, Washington. Bowles is a founder of All Wave, and he was a director of the company between March 2008 and October 2009, and between January 2010 and March 2011.

Nature of the Conduct

Overview

- 5. Between 2008 and 2013, All Wave, Elseth, Fuller, and Bowles ("Respondents") offered and sold at least \$329,000 of unregistered All Wave stock to 31 investors, at least 28 of whom were Washington residents. Some of these investors were issued All Wave stock in lieu of payment for services rendered. To sell the All Wave stock, Respondents solicited friends, neighbors, family, acquaintances, and business associates, and they accepted referrals from investors and other persons.
- 6. All Wave, Elseth, Fuller, and Bowles did not screen prospective investors to determine their investment sophistication or whether they were accredited investors. In addition, Respondents failed to disclose material information to investors regarding All Wave and the investment, including but not limited to the financial condition of the company, limitations on the resale of the stock, and the risk of litigation due to an injunction entered against Elseth and Bowles in March 2008.

Background

7. In early 2008, Elseth and Bowles worked for Company A, a company engaged in the design, manufacture, and marketing of NDT technologies. In February 2008, Company A terminated and then sued

Elseth and Bowles for allegedly misappropriating confidential information belonging to Company A, converting Company A's property, and unfairly competing with Company A. In March 2008, to settle the matter, Elseth and Bowles consented to the entry of a stipulated permanent injunction (hereinafter "March 2008 injunction").

- 8. The March 2008 injunction ordered Elseth and Bowles to refrain from certain activities in the NDT industry from March 26, 2008 through March 26, 2010. Among other things, Elseth and Bowles were enjoined from working for, participating in, or owning an NDT business involved in ultrasound technology, and from soliciting any current or former employees of Company A.
- 9. Despite consenting to the entry of the March 2008 injunction, Elseth and Bowles continued to own and participate in All Wave, a business engaged in developing and manufacturing NDT products involving ultrasound technology. Elseth, Bowles, and Fuller had formed the company, originally named All NDT Engineering, Inc., about a week before the March 2008 injunction was entered. About two weeks after the March 2008 injunction was entered, the company's name was changed to All Wave Engineering, Inc. Within a month of the March 2008 injunction being entered, Elseth and Bowles began soliciting former employees of Company A to invest in and work for All Wave.

Offering During the Injunction (2008-2010)

10. Between April 2008 and April 2010, while the March 2008 injunction was in effect, All Wave, Elseth, Fuller, and Bowles offered and sold approximately \$144,000 of All Wave stock to 22 investors. Seven of these investors received All Wave stock in lieu of payment for services rendered, including former employees of Company A. At least two investors did not have a preexisting relationship with All Wave at the time they were offered and sold the All Wave stock. At least two investors were not accredited investors at the time they were offered and sold the All Wave stock. At least one investor had little to no investment experience at the time the investment was offered and sold.

11. All Wave, Elseth, Fuller, and Bowles did not provide prospective investors with written offering documents disclosing material information about the investment. Among other things, Respondents failed to disclose that All Wave's stock was unregistered, that there was no market for the stock, and that any subsequent sale of the stock by investors would require registration or an exemption from registration. Respondents also failed to disclose the amount of capital that All Wave needed to raise, and that All Wave was underfunded. Respondents failed to disclose that All Wave's lack of funding reduced its ability to purchase supplies and equipment and to pay Elseth an income, which delayed further development of the NDT product.

All Wave, Elseth, Fuller, and Bowles failed to disclose to at least one investor that Elseth and Bowles were enjoined from working in the NDT industry until March 2010. Respondents failed to disclose the risk of litigation arising from violations of the March 2008 injunction, and that Elseth and Bowles may be in violation of the injunction because, among other things, they owned a business that was developing a NDT product, and they solicited former Company A employees to participate in the business. Respondents also failed to disclose that All Wave investor funds would be used for legal fees associated with the injunction. In addition, All Wave, Elseth, Fuller, and Bowles failed to disclose that litigation could delay the development of All Wave's product, and that the threat of litigation by Company A could impact how and when All Wave marketed any NDT products that Elseth developed.

Post-Injunction Offering (2010-2013)

13. Between April 2010 and February 2013, All Wave, Elseth, Fuller, and Bowles offered and sold approximately \$185,000 of All Wave Stock to nine investors, two of whom received stock in lieu of payment for services rendered. At least two investors were not accredited investors at the time they were offered and sold the All Wave stock. At least one of the investors did not have a preexisting relationship

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with All Wave at the time the stock was offered and sold. In one instance, All Wave paid a 10% commission to an existing shareholder for referring a new investor to All Wave.

- 14. Only one All Wave investor received offering documents prior to investing in All Wave. The investor received a Business Plan and financial projections, which the Respondents created to solicit individuals who could invest a larger amount of capital in All Wave. Fuller offered an investment to two of these individuals, one of whom did not have a preexisting relationship with All Wave at the time the investment was solicited. Elseth, Fuller, and Bowles offered an investment to at least two more individuals, one of whom invested in All Wave in October 2010. The investor purchased a \$150,000 promissory note from All Wave and received 600,000 All Wave shares.
- 15. In the offering documents, All Wave, Elseth, Fuller, and Bowles failed to disclose material information related to the financial condition of All Wave, including that All Wave was underfunded, and that All Wave owed debts to certain shareholders. In addition, All Wave, Elseth, Fuller, and Bowles failed to disclose the general and specific risks of investing in All Wave, including the risk of litigation due to possible violations of the March 2008 injunction.
- 16. Respondents also failed to disclose the risk of litigation that arose in mid-2010, after All Wave failed to repay a \$20,000 loan from a shareholder. All Wave, Elseth and Bowles solicited the shareholder for a loan in January 2010. All Wave, Elseth, and Bowles solicited the loan to pay legal expenses. To fund the loan, the shareholder withdrew funds from a retirement account, and the parties agreed that All Wave would repay the loan after it secured the financing that it was currently pursuing. All Wave did not secure the financing it was pursuing, and All Wave was unable to repay the loan. In October 2011, the shareholder filed a lawsuit against All Wave, Fuller, and Elseth.
- 17. Over the years, Elseth, Fuller, and Bowles made misleading statements to prospective investors regarding the development and marketing of All Wave's NDT product. Elseth, Fuller, and Bowles

Elseth told at least one prospective investors that All Wave was within two or three months of having a product ready for sale. Elseth told at least one prospective investor that the product would be ready for sale in six weeks. Bowles told another prospective investors that All Wave would go public in one year. Elseth, Fuller, and Bowles told other prospective investors that All Wave would make a profit in one to two years. Elseth, Fuller, and Bowles told several prospective investors that the product would have a large impact on the NDT industry, and Elseth told prospective investors that cornering even 5% of the NDT market would result in millions of dollars of profits for All Wave and its investors. All Wave, Elseth, Fuller, and Bowles failed to disclose to prospective investors that development of the product had been delayed multiple times due to, among other things, unforeseen technical difficulties with the product, and All Wave's lack of funding. Because All Wave was underfunded, it could not pay Elseth a regular salary, and Elseth reduced his time working on the product. In at least one instance, Elseth halted work on the product for a month due to demands by shareholders that Elseth work for less pay. To date, All Wave has not marketed a NDT product or earned any revenue.

18. In January 2013, Company A began contempt proceedings in federal district court against Elseth and Bowles, alleging that Elseth and Bowles violated the March 2008 injunction. In October 2013, Elseth was found to have violated the injunction by, among other things, developing a NDT product involving ultrasonic technology and soliciting former employees of Company A.

Registration Status

- 19. All Wave Engineering, Inc. has never been registered to sell its securities in the state of Washington, nor has it filed a claim of exemption from registration.
- 20. Gregory T. Elseth has never been registered as a securities salesperson or broker-dealer in the state of Washington.

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- 21. Rolly E. Fuller has never been registered as a securities salesperson or broker-dealer in the state of Washington.
- 22. Ronald S. Bowles has never been registered as a securities salesperson or broker-dealer in the state of Washington.

Based upon the above Findings of Fact, the following Conclusions of Law are made:

CONCLUSIONS OF LAW

- 1. The offer and sale of All Wave Engineering, Inc. stock as described above constitutes the offer and sale of a security as defined by RCW 21.20.005(14) and RCW 21.20.005(17).
- All Wave Engineering, Inc., Gregory T. Elseth, Rolly E. Fuller, and Ronald S. Bowles have 2. each violated RCW 21.20.140 because, as set forth in the Findings of Fact, Respondents offered and sold securities for which no registration is on file with the Securities Administrator.
- 3. Gregory T. Elseth, Rolly E. Fuller, and Ronald S. Bowles have each violated RCW 21.20.040 because, as set forth in the Findings of Fact, they offered and sold securities without being registered as securities salespersons or broker-dealers in the state of Washington.
- 4. All Wave Engineering, Inc., Gregory T. Elseth, Rolly E. Fuller, and Ronald S. Bowles have each violated RCW 21.20.010 because, as set forth in the Findings of Fact, Respondents made untrue statements of material fact or omitted to state material facts necessary to make the statements made, in light of the circumstances in which they were made, not misleading.

Based upon the foregoing and finding it in the public interest:

CONSENT ORDER

IT IS AGREED AND ORDERED that Respondents All Wave Engineering, Inc., Gregory T. Elseth, Rolly E. Fuller, and Ronald S. Bowles, their agents, and their employees, each shall cease and desist from violating RCW 21.20.140, the securities registration section of the Securities Act of Washington.

IT IS FURTHER AGREED AND ORDERED that Respondents Gregory T. Elseth, Rolly E. Fuller, and Ronald S. Bowles, their agents, and their employees, each shall cease and desist from violating RCW 21.20.040, the securities salesperson and broker-dealer registration section of the Securities Act of Washington.

IT IS FURTHER AGREED AND ORDERED that Respondents All Wave Engineering, Inc., Gregory T. Elseth, Rolly E. Fuller, and Ronald S. Bowles, their agents, and their employees each shall cease and desist from violating RCW 21.20.010, the anti-fraud section of the Securities Act of Washington.

IT IS FURTHER AGREED AND ORDERED that Respondent All Wave Engineering, Inc. shall be liable for and shall pay a fine of \$10,000 on or before entry of this Consent Order.

IT IS FURTHER AGREED AND ORDERED that Respondent All Wave Engineering, Inc. shall be liable for and shall pay investigative costs of \$5,000 on or before entry of this Consent Order.

IT IS FURTHER AGREED that the Securities Division has jurisdiction to enter this Consent Order.

IT IS FURTHER AGREED that Respondents All Wave Engineering, Inc., Gregory T. Elseth, Rolly E. Fuller, and Ronald S. Bowles enter into this Consent Order freely and voluntarily and with a full understanding of its terms and significance.

IT IS FURTHER AGREED that, in consideration of the foregoing, Respondents All Wave Engineering, Inc., Gregory T. Elseth, Rolly E. Fuller, and Ronald S. Bowles waive their right to a hearing and to judicial review of this matter pursuant to RCW 21.20.440 and Chapter 34.05 RCW.

WILLFUL VIOLATION OF THIS ORDER IS A CRIMINAL OFFENSE.

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Signed this 8th day of February	, 2016.
Signed by: All Wave Engineering, Inc.	Approved as to form by:
/s/ Rolly E. Fuller	/s/ April Anderson, Attorney for Respondent
President President	WSBA No. 38081
Signed by:	Signed by:
/s/ Rolly E. Fuller, Individually	/s/ Gregory T. Elseth, Individually
Signed by:	
/s/ Ronald S. Bowles, Individually	
SIGNED and ENTERED this <u>18th</u>	day of <u>February</u>
	Millian Beats
	William M. Beatty Securities Administrator
Approved by:	Presented by:
An Elm	AMM
Suzanne Sarason Chief of Enforcement	Holly Mack-Kretzler Financial Legal Examiner
Reviewed by:	
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Robert Kondrat Financial Legal Examiner Supervisor

CONSENT ORDER