STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS SECURITIES DIVISION

2	SECURITIES DIVISION
3	IN THE MATTER OF DETERMINING Whether there has been a violation of the Output Outpu
4	Securities Act of Washington by: STATEMENT OF CHARGES AND NOTICE OF INTENT TO Travis Moegling; ENTER ORDER TO CEASE AND DESIST,
5	Partner Fund, LLC; On the content of the content o
7	Respondents.)
8	THE STATE OF WASHINGTON TO: Travis Moegling Partner Fund, LLC
9	STATEMENT OF CHARGES
10	Please take notice that the Securities Administrator of the state of Washington has reason to believe
12	that Respondents Travis Moegling and Partner Fund, LLC have each violated the Securities Act of
13	Washington. The Securities Administrator believes those violations justify the entry of an order against the
14	Respondents to cease and desist from such violations and to charge costs pursuant to RCW 21.20.390, and
15	under RCW 21.20.395 to impose a fine. The Securities Administrator finds as follows:
16	TENTATIVE FINDINGS OF FACT
17	Respondents
18	1. Partner Fund, LLC ("Partner Fund") is an inactive Washington limited liability company
19	formed on May 1, 2013 that previously used a business address in Tacoma, Washington.
20	2. Travis Lee Moegling ("Moegling") is a resident of Washington and was the managing
21 22	member of Partner Fund.
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Gig Harbor Property Investment

Twitter Offer

3. Beginning in or around March 2013, Partner Fund used an account "@PartnerFund" on Twitter, an online social networking service in which users can post short messages called "tweets." Using Twitter, Partner Fund offered investment opportunities to the general public. Partner Fund described its business as "Real Estate Secured Highest Yields in Washington State projects." On April 7, 2013, a tweet on the Partner Fund account stated: "Partner Fund is acquiring a prime waterfront home in Gig Harbor, Washington for a quick rehab and flip. Investment partners will net 12% ROI [return on investment]." On or about May 6, 2013, Partner Fund purchased a residential waterfront property in Gig Harbor for \$85,000 (the "Gig Harbor property").

Idaho Investor

- 4. A few months after the offer on Twitter, Moegling offered and sold an investment in the Gig Harbor property to a resident of Idaho (hereinafter, the "Idaho investor"). The Idaho investor had first contacted Moegling in 2011 after responding to an online advertisement that Moegling posted on Craigslist, a classified advertisements website. The Idaho investor subsequently made two real estate investments through Moegling relating to properties in Idaho and Wenatchee, Washington.
- 5. In October 2013, Moegling sent an e-mail to the Idaho investor regarding a "Secured 52% ROI [return on investment] Opportunity" in what he initially described as a "waterfront project." Moegling represented that the investment would be secured by a first position deed of trust. Moegling attached an offering document to his e-mail that was captioned "Equity Investment Opportunity." The offering document contained additional details regarding the investment and reiterated that Partner Fund was offering a 52% return on investment. Moegling represented that the investor's funds would be used to "refinance my bridge financing" and stated that the loan amount was \$165,997.

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- 6. Moegling's offering document represented that he would pay a 13% annualized return through monthly interest-only payments. In addition to these payments, Moegling offered what he described as an "Equity kicker." Moegling stated that he would give the investor a 50% interest in the limited liability company that held title to the property (Partner Fund), and that he would pay the investor 50% of the profits that were made on the sale of the home, after it was remodeled.
- 7. On November 19, 2013, Moegling sent an e-mail to the Idaho investor with additional details about the investment, which he described as a "fix and flip home on the waterfront." Moegling stated that the investor would receive a first position deed of trust, and would receive a second deed of trust for 50% of the sale price. Moegling further represented that he planned on "listing it in the \$325k range which after closing costs will net around \$140k profit. On a straight split that would be \$70k to you at closing."
- 8. On November 25, 2013, Moegling sent the Idaho investor an e-mail, which attached a blank promissory note in the amount of \$170,000 that was issued by Partner Fund, along with wire instructions. Moegling also provided a "Deed of Trust" to secure the \$170,000 note and a "2nd Deed of Trust" to secure the \$77,500 in profits that the Idaho investor would purportedly receive after the home was remodeled and sold. On November 27, 2013, the Idaho investor wired \$170,000 to an attorney trust account in Tacoma, Washington and Moegling caused both deeds of trust to be recorded with the auditor in Pierce County.
- 9. Moegling misleadingly described the Gig Harbor property to the Idaho investor as a "1,600 square foot home." Pierce County property records indicate that the home's square footage is 940 square feet. These records indicate that the property also has a 360 square foot garage and a 276 square foot porch. According to general multiple listing service (MLS) guidelines, the square footage for residential properties should only include heated, finished areas of a home.
- 10. Moegling made misleading guarantees to the Idaho investor regarding the payment of returns on the investment. Moegling represented that he would also pay "12 months guaranteed interest payments

regardless of when the home sells." Moegling repeated the claim and represented that Partner Fund would pay "Guaranteed 12 Month Interest Only even if home sells i[n] 4 months." Partner Fund failed to disclose the basis for its ability to guarantee the payment of these returns, and failed to disclose detailed information regarding its current financial condition.

- 11. Moegling made misleading statements regarding the condition of the home on the Gig Harbor property. Moegling represented to the Idaho investor: "Home will be ready for sale by early Spring of 2014 and essentially just requires a cosmetic facelift. Paint, mill work, new flooring, appliances etc." Moegling stated in a November 2013 e-mail to the Idaho investor that he had already purchased new interior and exterior doors, windows, hard wood floors, and tile, and that the home would be "sale ready by end of winter for Spring [2014] sale." Months later, a realtor informed the Idaho investor that at the time the home was sold to Partner Fund in May 2013, the home in fact "needed a complete remodel as it was basically an open shell" and lacked interior drywall, plumbing, and electrical.
- 12. Moegling made misleading statements regarding the time it would take to complete the proposed renovations, describing it in the Twitter offer as a "quick rehab and flip." As described above, in November 2013, Moegling represented to the Idaho investor that the renovations would be completed by the "end of winter" and that the home would be "ready for sale" by the "Spring" of 2014. Moegling failed to disclose the risk that a number of possible site constraints could significantly delay the remodel of the waterfront home, which was built more than 30 years earlier in 1981. County property records indicate that the property has multiple possible site constraints, which could implicate flood zone, wetland, and landslide regulations.
- 13. Moegling failed to disclose the risk that significant additional expenditures and permits could be required to bring the property into compliance with applicable federal, state, and local laws. Moegling failed to disclose that ensuring compliance with sewer, shoreline, and other environmental laws could

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significantly delay the completion of the remodel. Pierce County property records indicate that in March 2014, the Tacoma-Pierce County Health Department recorded a Certificate of Non-Compliance for the Gig Harbor property because ownership had been transferred to Partner Fund in May 2013 without an Onsite Sewage System Report of System Status ("RSS") report. Moegling failed to disclose the risk that county officials could require that costly additional upgrades be made to the septic system on the waterfront property, before granting the necessary permits for the remodel.

- 14. Moegling made misleading statements regarding the potential future value of the Gig Harbor property and the potential profits that could be made on the investment. Moegling represented to the Idaho investor that he anticipated a "sale in \$300k to \$325k range because of exclusive waterfront location. Per current BPO. (Broker Opinion Letter)." In an e-mail sent to the Idaho investor on November 19, 2013, Moegling represented he planned to list the Gig Harbor property "in the \$325k range" and that his "recent BPO [Broker's Price Opinion] came in at over \$300k." Moegling failed to provide a copy of the BPO or disclose the identity of the broker that had authored it. Moegling failed to disclose that after Partner Fund purchased the property in May 2013, it was listed for sale in approximately July 2013 at a price of \$144,900.
- 15. Moegling also made false and misleading representations regarding the deeds of trust that would secure the investment. Moegling represented that the Idaho investor would be granted a first position deed of trust in the amount of \$170,000 and a second position deed of trust in the amount of \$77,500. In fact, a few weeks prior to selling the investment to the Idaho investor, Moegling recorded another deed of trust against the Gig Harbor property to secure a \$25,000 note with another lender. That deed of trust was reconveyed months later in August 2014.
- 16. In the offer and sale of the investment, Moegling failed to provide written disclosure with material information regarding his prior experience and track record in remodeling properties, failed to

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disclose that he had filed for bankruptcy under Chapter 13 in 2006 (the petition was later dismissed for failure to meet the necessary filing requirements).

17. Moegling failed to make the "guaranteed" monthly interest payments to the Idaho investor. In March 2014, Moegling claimed he was negotiating an offer on the house and stated to the Idaho investor that "Hopefully we'll have [a] sale soon." The next month, however, Moegling informed the Idaho investor: "I haven't had [the] opportunity to start the remodel" and that he "decided to keep this house as [a] rental." Moegling claimed that he would repay the Idaho investor using funds from the sale of another property, but failed to do so. The Idaho investor later initiated foreclosure and obtained control of the property.

Union Property Investment

- 18. In March 2014, a resident of Washington (hereinafter, the "Washington investor") invested \$28,000 in the form of a promissory note issued by Partner Fund, which was secured by a first position deed of trust on an undeveloped property located near a golf course in Union, Washington (the "Union property").
- 19. The Washington investor received an Investment Memorandum dated March 10, 2014, which described a "High Yield Investment" that was being offered by Partner Fund. According to the investment memorandum, a \$28,000 promissory note investment would earn a 13% annualized return, which would be paid in the form monthly interest-only payments for one year. The investment memorandum stated that Partner Fund would "guarantee" twelve months of interest payments (a total of \$3,640). Partner Fund failed to disclose the basis for its ability to guarantee the payment of these returns, and failed to disclose detailed information regarding its current financial condition. The investment memorandum stated that the "Exit strategy is Construction financing pre-approved." According to the investment memorandum, proceeds from the investment would be used to "payoff balloon [loan] on land

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and clear/grade lot and extend utilities to the site and ready the site with building permit and engineering for [the] construction of a 1900 square foot semi-custom spec home." [sic] In addition to the investment memorandum, Moegling also e-mailed blank copies of a promissory note issued by Partner Fund, a deed of trust, and wire instructions to a title company in Mason County.

- 20. The investment memorandum included a photograph of a "new" home, which Moegling represented had been built next door to the Union property and had "just sold" for \$295,000. Mason County property records indicate that, in fact, the home in the photograph was built in 2008 and was last sold in 2009 for \$241,000. Moegling failed to provide the Washington investor with a written disclosure document containing material information regarding his prior experience and track record in new home construction projects, and his 2006 bankruptcy filing.
- 21. Moegling missed the first monthly payment that was due to the Washington investor in April 2014, and did not make any monthly interest payments to him. By August 2014, Moegling sent an e-mail to the Washington investor stating that he was "putting monies together" to repay him. The Washington investor later initiated foreclosure and obtained control of the property.

Other Unregistered Investment Offerings Using Social Media

- 22. During the relevant time period, Moegling utilized a toll-free telephone number and website in offering materials for Partner Fund, which were used in other online solicitations that offered investments to the general public, as described below.
- 23. The toll-free telephone number for Partner Fund was used in a Facebook page named "Mount Rainier Investors." The Facebook page stated that it was offering "private investors an opportunity to participate as a shareholder in ownership of a built out operational resort property tucked behind Mount Rainier." The mission of Mount Rainier Investor was "To create equity and income with the participation of equity secured limited partners." The Facebook page contained a solicitation dated September 4, 2013,

which stated that it was seeking "Washington State residents to invest in an equity share of a prime river front year-round mountain resort located behind Mt. Rainier in the Cascades." The solicitation further stated: "With over 800 of you now here we are in a unique position to arrange this as a Crowd Funded structure! Minimum Investment is only \$2000.00 and you will OWN a share of this amazing historical property! If interested, please just click on GOING and we will send you an Offering Memorandum on this exciting project." The Facebook page invited potential investors to "Message for details." Moegling was the sole person whose name appears on the Facebook page as someone who "likes" Mount Rainier Investors.

24. Moegling's website was used on a blog, seattleinvestors.blogspot.com, that was available to the general public. The blog contained a solicitation dated February 26, 2013 that was captioned "Seattle Investors Growing Wealth Together in Local Real Estate Projects." The blog described Partner Fund as an "investors alternative to financing a real estate project cash out of pocket for the entire cost." The blog claimed that "investors can ... earn double digit yields, while remaining passive of day to day operations." The solicitation indicated that investments of \$25,000 would be escrowed and used to acquire land at a "significant discount" and that represented that Partner Fund "micro-manages every dollar on a construction draw budget per the operating agreement and in unison with 3rd party escrow and their instructions." The solicitation further stated: "Partner Fund management gets paid when the Partners are paid, when the project is sold." The solicitation listed an e-mail address for Partner Fund, which investors could use to request an "Offering Prospectus."

Registration Status

25. Partner Fund, LLC is not currently registered to sell its securities in the state of Washington and has not previously been so registered.

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26. Travis Moegling is not currently registered as a securities salesperson or broker-dealer in the state of Washington and has not previously been so registered.

Based upon the above Findings of Fact, the following Conclusions of Law are made:

CONCLUSIONS OF LAW

- 1. The offer and/or sale of the promissory notes and investments described above constitute the offer and/or sale of a security as defined in RCW 21.20.005(14) and (17).
- 2. Partner Fund, LLC and Travis Moegling have each violated RCW 21.20.140, because, as set forth in the Tentative Findings of Fact, the Respondents offered and/or sold securities for which no registration is on file with the Securities Administrator.
- 3. Travis Moegling has violated RCW 21.20.040 by offering and/or selling said securities while not being registered as a securities salesperson or broker-dealer in the state of Washington.
- 4. Partner Fund, LLC and Travis Moegling have each violated RCW 21.20.010, because, as set forth in the Tentative Findings of Fact, Respondents made untrue statements of material fact or omitted to state material facts necessary in order to make the statements made, in light of the circumstances in which they were made, not misleading.

NOTICE OF INTENT TO ORDER THE RESPONDENT TO CEASE AND DESIST

Based upon the above Tentative Findings of Fact and Conclusions of Law, the Securities Administrator intends to order, pursuant to RCW 21.20.390(1), that Respondents Partner Fund, LLC and Travis Moegling, and their agents and employees each shall cease and desist from violations of RCW 21.20.010 and RCW 21.20.140, and that Travis Moegling, and his agents and employees each shall cease and desist from violations of RCW 21.20.040.

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NOTICE OF INTENT TO IMPOSE A FINE

Pursuant to RCW 21.20.395, and based upon the Tentative Findings of Fact and Conclusions of Law, the Securities Administrator intends to order that Respondent Travis Moegling shall be liable for and shall pay a fine of \$15,000.

NOTICE OF INTENT TO CHARGE COSTS

Pursuant to 21.20.390, and based upon the Tentative Findings of Fact and Conclusions of Law, the Securities Administrator intends to order that Respondent Travis Moegling shall be liable for and shall pay the costs, fees, and other expenses incurred in the administrative investigation and hearing of this matter, in an amount not less than \$1,000.

AUTHORITY AND PROCEDURE

This Statement of Charges is entered pursuant to the provisions of Chapter 21.20 RCW and is subject to the provisions of Chapter 34.05 RCW. The Respondents may make a written request for a hearing as set forth in the NOTICE OF OPPORTUNITY TO DEFEND AND OPPORTUNITY FOR HEARING accompanying this Order. If a Respondent does not make a hearing request in the time allowed, the Securities Administrator intends to adopt the above Tentative Findings of Fact and Conclusions of Law as final and to enter a permanent order to cease and desist as to that Respondent, to impose any fines sought against that respondent, and to charge any costs sought against that Respondent.

Signed and Entered this <u>29th</u> day of <u>April</u> 2015.

William M. Beatty Securities Administrator

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Suzanne Sarason

Chief of Enforcement

STATEMENT OF CHARGES AND NOTICE

OF INTENT TO ENTER ORDER TO CEASE AND DESIST, TO IMPOSE A FINE, AND TO CHARGE COSTS

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Robert Kondrat Financial Legal Examiner Supervisor