## STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS SECURITIES DIVISION

IN THE MATTER OF DETERMINING registration under the Securities Act of Washington of:

RESEARCH MONEY MANAGEMENT, LLC, CRD #141298; JASON KIRK BESCOE, CRD #2603245,

Respondents.

Order Number S-15-1698-16-SC01

STATEMENT OF CHARGES AND NOTICE OF INTENT TO ENTER AN ORDER TO CEASE AND DESIST, IMPOSE FINES, AND RECOVER COSTS

THE STATE OF WASHINGTON TO:

RESEARCH MONEY MANAGEMENT, LLC, CRD #141298 JASON KIRK BESCOE, CRD # 2603245

#### STATEMENT OF CHARGES

Please take notice that the Securities Administrator of the State of Washington has reason to believe that the Respondents, Research Money Management, LLC ("RMM") and Jason Kirk Bescoe, have violated the Securities Act of Washington. The Securities Administrator believes those violations justify the entry of an order against the Respondents to cease and desist from such violations pursuant to RCW 21.20.390, to impose fines pursuant to RCW 21.20.395, and recover costs pursuant to RCW 21.20.395. The Securities Administrator finds as follows:

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adviser's Central Registration Depository ("CRD") number is 141298.

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Respondents

has never been licensed to conduct business as an investment adviser in Washington State. Its investment

located in Grand Blanc, Michigan. Bescoe was registered as a Michigan securities salesperson from July

1995 to August 2006. In August 2006 he applied to be licensed as a Michigan investment adviser

representative; however, he failed to take the qualifying examination and was not licensed at that time.

In March 2015, Michigan State initiated an administrative action against Mr. Bescoe for offering and

selling securities in Michigan without proper licensure in violation of the Michigan Securities Act. He

re-applied for licensure in Michigan on March 18, 2015. The administrative action was resolved through

the entry of a Stipulation on April 6, 2016 and he was granted a Conditional Registration in Michigan.

He has never been licensed to transact business as an investment adviser representative in Washington.

RMM has been registered as an investment adviser in Michigan since January 2011. RMM

Jason K. Bescoe is the managing member and sole employee of RMM. His office is

# *Nature of the Conduct*

3. In March 2013, a Redmond, Washington registered investment adviser, Absolute Returns Solutions, Inc., ("ARS"), CRD number 148106, contacted RMM to act as a third-party asset manager for ARS's clients. RMM agreed to act as a third-party asset manager for ARS. In a third-party asset manager arrangement one investment adviser manages another investment adviser's clients' funds.

STATEMENT OF CHARGES AND NOTICE OF INTENT TO ENTER AN ORDER TO CEASE AND DESIST, IMPOSE A FINE, AND RECOVER COSTS

His CRD number is 2603245.

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- 4. Bescoe did not disclose to ARS that he was not registered as an investment adviser or investment adviser representative. Further Bescoe did not disclose that RMM was not registered as an investment adviser in Washington State.
- 5. Bescoe and RMM agreed to act as a third-party investment manager to ARS's clients. ARS executed "Third Party Money Management Agreements" with its clients, which disclosed that RMM would be acting as a third-party asset manager and that there would be a fee of 1.5% of the client's portfolio for the service. ARS also provided each client a "Disclosure Statement to Client" that disclosed that "RMM recommends an investment strategy to the client and manages the client's designated assets as described in the investment advisory agreement." Further it stated that the client would "pay RMM an investment advisory fee."
- 6. RMM executed an "Investment Advisory Contract" with the Washington state residents wherein the Washington state resident retained RMM "to act as [an] investment advisor" and gave RMM "unlimited and unrestricted discretionary authority to invest and reinvest the assets held in the Investment Account." The Investment Advisory Contract also provided that the Washington state residents agreed "to pay a fee each quarter in advance for the advisory services provided by the advisor... The fee will be calculated using the quarter ending balance for the preceding period and will not exceed .5% of the assets."
- 7. RMM exercised discretion in approximately 100 Washington investor accounts by determining what securities to purchase and sell in the accounts and by executing the purchases and sales.
- 8. In exchange for these services, RMM withdrew a quarterly management fee of 1.5% from each client's brokerage account. RMM kept one-third of the fee and gave a two-thirds of the fee to ARS. RMM withdrew approximately \$151,000 from the accounts of Washington state residents as compensation for providing investment advisory services.

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STATEMENT OF CHARGES AND NOTICE OF INTENT TO ENTER AN ORDER TO CEASE AND DESIST, IMPOSE A

FINE, AND RECOVER COSTS

Based upon the above Tentative Findings of Fact, the following Conclusions of Law are made:

### **CONCLUSIONS OF LAW**

- 1. RMM transacted business in Washington state as an investment adviser as defined in RCW 21.20.005(8) by recommending an investment strategy to Washington residents and managing Washington residents' designated assets for compensation. RMM violated RCW 21.20.040(3) by transacting business in Washington State as an investment adviser while not being registered as an investment adviser in Washington State.
- 2. RMM violated RCW 21.20.040(5) by associating with an investment adviser representative that was not so registered.
- 3. Bescoe acted as an investment adviser representative as defined in RCW 21.20.005(9) by being the managing member of RMM, making recommendations to Washington investors regarding securities, and managing accounts of Washington investors. Bescoe violated RCW 21.20.040(3) by transacting business in Washington State as an investment adviser representative while not being registered as an investment adviser representative in Washington State.

#### NOTICE OF INTENT TO ORDER RESPONDENT TO CEASE AND DESIST

Pursuant to RCW 21.20.390, and based upon the above Tentative Findings of Fact and Conclusions of Law, the Securities Administrator intends to order that the Respondents permanently cease and desist from violations of RCW 21.20.040.

#### NOTICE OF INTENT TO IMPOSE FINES

Pursuant to RCW 21.20.395, and based upon the Tentative Findings of Fact and Conclusions of Law, the Securities Administrator intends to order that Respondents shall be jointly and severally liable for and pay a fine of at least \$30,000.

### NOTICE OF INTENT TO RECOVER COSTS

Pursuant to RCW 21.20.390, and based upon the Tentative Findings of Fact and Conclusions of Law, the Securities Administrator intends to order that Respondent shall be jointly and severally liable for and pay the costs, fees, and other expenses in the amount of at least \$2,000.

### **AUTHORITY AND PROCEDURE**

This Statement of Charges is entered pursuant to the provisions of chapter 21.20 RCW and is subject to the provisions of chapter 21.20 RCW and 34.05 RCW. The Respondents may make a written request for a hearing as set forth in the NOTICE OF OPPORTUNITY TO DEFEND AND OPPORTUNITY FOR HEARING accompanying this Order. If a respondent does not request a hearing, the Securities Administrator intends to adopt the foregoing Tentative Findings of Fact and Conclusions of Law as final as to that respondent, and enter an order to cease and desist, impose fines, and recover costs of that respondent.

DATED and ENTERED this 18th day of July, 2016.

WILLIAM M. BEATTY Securities Administrator

Presented by:

Kristen Standifer

Financial Legal Examiner

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Approved by:

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ENTER AN ORDER TO CEASE AND DESIST, IMPOSE A FINE, AND RECOVER COSTS 24

STATEMENT OF CHARGES AND NOTICE OF INTENT TO

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