# STATE OF WASHINGTON

1 DEPARTMENT OF FINANCIAL INSTITUTIONS **SECURITIES DIVISION** 2 3 4 IN THE MATTER OF DETERMINING SDO - 33 - 02 Whether there has been a violation 5 of the Securities Act of Washington by: 6 INTERNATIONAL INVESTORS PRIVATE ENTRY OF FINDINGS OF FACT AND PLACEMENT FUND, LLC; INTERNATIONAL CONCLUSIONS OF LAW AND FINAL ORDER 7 INVESTMENT ADVISORS, LLC; WILLIAM V. TO CEASE AND DESIST FOWLER; their agents and employees, 8 9 10 Respondents. Case No. 01-05-193 11 THE STATE OF WASHINGTON TO: William V. Fowler 12 International Investors Private Placement Fund, LLC International Investment Advisors, LLC 13 On March 13, 2002, the Securities Administrator of the State of Washington issued Statement of Charges and 14 Notice of Intention to Enter Order to Cease and Desist SDO-22-02 hereinafter referred to as the "Statement of 15 Charges." 16 The Statement of Charges, together with a Notice of Opportunity to Defend and Opportunity for Hearing 17 (hereinafter referred to as "Notice of Opportunity for Hearing") and an Application for Adjudicative Hearing 18 (hereinafter referred to as "Application for Hearing"), were personally served on Respondents William V. Fowler, 19 International Investors Private Placement Fund, LLC and International Investment Advisors, LLC on March 22, 2002. 20 The Notice of Opportunity for Hearing advised Respondents that they had twenty days from the date they received the 21 notice to file a written application for an administrative hearing on the Statement of Charges. 22 Respondents William V. Fowler, International Investors Private Placement Fund, LLC and International 2.3 Investment Advisors, LLC each failed to request an administrative hearing within twenty days of its receipt of the 24 ENTRY OF FINDINGS OF FACT AND CONCLUSIONS OF 1

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LAW AND FINAL ORDER TO CEASE AND DESIST

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Statement of Charges and Notice of Opportunity for Hearing, either on the Application for Hearing provided or otherwise.

The Securities Administrator therefore adopts as final the findings of fact and conclusions of law as set forth in the Statement of Charges.

The Securities Administrator makes the following findings of fact and conclusions of law:

#### FINDINGS OF FACT

### I. Respondents

- 1. **INTERNATIONAL INVESTORS PRIVATE PLACEMENT FUND, LLC** ("IIPPF") is a Delaware limited liability company with a last known business address of 9564 Silverdale Way, Suite 200, Silverdale, Washington.
- 2. **INTERNATIONAL INVESTMENT ADVISORS, LLC** ("IIA") is a Washington limited liability company with a last known business address of 9564 Silverdale Way, Suite 200, Silverdale, Washington.
- 3. **WILLIAM V. FOWLER** ("Fowler") was the Manager of IIPPF and the Manager of IIA at all times relevant to the matters contained herein.

## II. Prior History with the Washington Securities Division

4. On April 27, 1998, Consent Order SDO-24-98 was entered by the Washington Securities Division in settlement of Summary Order to Cease and Desist SDO-34-97, Case No. 97-02-0119, as to William V. Fowler and International Estate Financial Planning Inc. In the Consent Order Fowler agreed, and was ordered, to cease and desist from offering and/or selling securities in any manner in violation of RCW 21.20.140, RCW 21.20.010, and RCW 21.20.040.

## III. Nature of the Offering

5. On December 21, 1999, Fowler filed a Form D Notice of Sale of Securities Pursuant to Regulation D, Section 4 (6), and/or Uniform Limited Offering Exemption ("Form D"). The Form D indicated IIPPF planned ENTRY OF FINDINGS OF FACT AND CONCLUSIONS OF 2

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to conduct an offering of limited liability company membership interests pursuant to Rule 506 of the Securities Act of 1933 and WAC 460-44A-506. The Form D describes the business of IIPPF as "(i)nvesting (p)rimarily in private placement offerings."

- 6. In December of 1999, Fowler offered and sold IIPPF LLC membership interests to at least two Washington residents and one Idaho resident (hereinafter referred to as the "investors"). The investors invested at least \$475,000 in IIPPF LLC membership interests, and were designated as non-managing members of IIPPF.
- 7. In conjunction with the offer and sale of LLC membership interests, investors received a private placement memorandum. The private placement memorandum states that IIPPF's objective is to invest the funds of up to 100 members in private placement offerings.
- 8. The private placement memorandum also contains an IIPPF LLC operating agreement. The IIPPF LLC operating agreement states that IIA is the manager of IIPPF and that non-managing members shall take no part in the conduct, management or control of IIPPF. The LLC operating agreement further authorizes IIA, as the manager of IIPPF, to receive an annual fee equal to 2.0% of the first \$25,000,000 of IIPPF's assets for providing administrative and management services to IIPPF.
- 9. In conjunction with the offer and sale of IIPPF LLC membership interests, investors also received and were required to sign a subscription booklet. The subscription booklet contains, among other documents, a subscription agreement, a prospective investor questionnaire, and a signature page. The signature page reflects the amount each investor agreed to invest in IIPPF.
- 10. In connection with the offer and sale of IIPPF LLC membership interests to investors, Respondents failed to provide material information regarding IIPPF during the investment offering, including, but not limited to: (1) information about the use of investor proceeds; (2) information about Fowler's background and management experience; (3) the financial condition and financial statements of IIPPF; and (4) the existence of Consent Order SDO-24-98 entered by the Washington Securities Division.

11. Respondents advertised the offering on the website, http://www.intlinvestadvisor.com. The above described IIPPF private placement memorandum, IIPPF LLC operating agreement, and IIPPF subscription agreement were accessible to the public via this website.

## **IV.** Registration Status

- 12. Respondents IIPPF, IIA, and Fowler are not currently registered to offer or sell its securities in the state of Washington and have not previously been so registered. Notwithstanding the filing of the Form D, Respondents failed to comply with the conditions of Regulation D, including but not limited to the requirement that neither the issuer nor any person acting on its behalf shall offer or sell the securities by any form of general solicitation or general advertising pursuant to 17 CFR 230.502(c).
  - 13. IIA was registered as an investment adviser from March 17, 1998 until June 15, 2001.
- 14. William V. Fowler was registered as an investment adviser representative for IIA from March 17, 1998 until June 15, 2001.

Based upon the above Findings of Fact, the following Conclusions of Law are made:

#### CONCLUSIONS OF LAW

- 1. The offer and/or sale of limited liability company units as described above constitutes the offer and/or sale of a security as defined in RCW 21.20.005(10) and (12), to wit: an investment contract; or risk capital.
- 2. The offer and/or sale of said securities was made in violation of RCW 21.20.010 because, as specifically set forth in paragraph 10 of the Tentative Findings of Fact, Respondents made untrue statements of material fact and/or omitted to state material facts necessary in order to make the statements made, in light of the circumstances under which they were made, not misleading.

- 3. The offer and/or sale of said securities is in violation of RCW 21.20.140 because no registration for such offer and/or sale is on file with the Securities Administrator of the state of Washington, and no valid claim of exemption for such offers and/or sales existed.
- 4. Respondents IIPPF, IIA, and Fowler have violated RCW 21.20.040 by offering said securities while not being registered as broker-dealers or securities salespersons in the state of Washington.
- 5. Respondent Fowler has violated Consent Order SDO-24-98 by offering and/or selling securities in violation of RCW 21.20.010, RCW 21.20.140, and RCW 21.20.040.

### FINAL ORDER

Based upon the foregoing, NOW, THEREFORE, IT IS HEREBY ORDERED that William V. Fowler, International Investors Private Placement Fund, LLC and International Investment Advisors, LLC, and their agents and employees, shall each cease and desist from violating RCW 21.20.010, the anti-fraud section of the Securities Act.

It is further ORDERED that William V. Fowler, International Investors Private Placement Fund, LLC and International Investment Advisors, LLC, and their agents and employees, shall each cease and desist from violating RCW 21.20.140 by offering and/or selling unregistered securities.

It is further ORDERED that William V. Fowler, International Investors Private Placement Fund, LLC and International Investment Advisors, LLC, shall each cease and desist from violating RCW 21.20.040 by acting as a securities broker-dealer or securities salesperson without being so registered.

This Order is entered pursuant to the provisions of RCW 21.20.390, and is subject to the provisions of Chapter 34.05 RCW.

## WILLFUL VIOLATION OF THIS ORDER IS A CRIMINAL OFFENSE.

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DATED this 18th day of April, 2002.

Approved by:

Michael E. Stevenson

Chief of Enforcement

Presented by:

Dabonh R Borbner

DEBORAH R. BORTNER Securities Administrator

Chad Standifer Staff Attorney