STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS SECURITIES DIVISION

IN THE MATTER OF DETERMINING Whether there has been a violation of the Securities Act of Washington by:

SDO - 77 - 02

EPITOME, LLC; ROBERT NEACE, JR.; JAMES BILLINGTON; their agents and employees,

STATEMENT OF CHARGES AND NOTICE OF INTENT TO ENTER AN ORDER TO CEASE AND DESIST AND SUSPENDING SECURITIES SALESPERSON REGISTRATION

Case No. 01-05-186

Respondents.

Respondent

THE STATE OF WASHINGTON TO: Epitome, LLC

Robert Neace, Jr.

James Billington, CRD #2428951

STATEMENT OF CHARGES

Please take notice that the Securities Administrator of the state of Washington has reason to believe that Epitome, LLC, Robert Neace, Jr. and James Billington have violated the Securities Act of Washington and that their violations justify the entry of an order of the Securities Administrator to cease and desist from such violations pursuant to RCW 21.20.390. The Securities Administrator further believes that these violations justify the entry of an order against Respondent Billington suspending his securities registration pursuant to RCW 21.20.110. The Securities Administrator finds as follows:

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STATEMENT OF CHARGES AND NOTICE OF INTENT TO ENTER AN ORDER TO CEASE AND DESIST AND SUSPENDING SECURITIES SALESPERSON REGISTRATION DEPARTMENT OF FINANCIAL INSTITUTIONS Securities Division PO Box 9033 Olympia, WA 98507-9033 360-902-8760

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TENTATIVE FINDINGS OF FACT

I. Respondents

- 1. **EPITOME, LLC** ("Epitome") is an inactive Washington limited liability company with a last known business address of 8010 N.E. 104th Avenue, Vancouver, Washington.
- 2. **ROBERT NEACE, JR.** ("Neace") was a member of Epitome at all times relevant to the matters contained herein, and resides in Wilsonville, Oregon.
- 3. **JAMES BILLINGTON** ("Billington") was a member and resident agent for Epitome at all times relevant to the matters contained herein. Billington is currently licensed as a securities salesperson in the state of Washington. Billington is also a Washington state licensed insurance agent and resides in Vancouver, Washington.

II. Nature of the Offering

- 4. Respondents Neace and Billington formed Epitome in February 2000 for the purpose of acquiring restricted stock in Paradigm4, Inc. ("Paradigm4"), a Delaware corporation.
- 5. In February of 2000, Respondents Epitome, Neace, and Billington (collectively referred to herein as "Respondents"), acting in concert and on behalf of one another, offered and sold Epitome limited liability company ("LLC") interests to at least eight investors, at least one of whom was a Washington resident. Respondents obtained at least \$500,000 from these eight investors through the sale of Epitome LLC interests.
- 6. In conjunction with the offer and sale of LLC membership interests by Respondents, these eight investors received an LLC operating agreement of Epitome. The LLC operating agreement states that Epitome is being formed for the purpose of purchasing \$500,000 of the Series G Convertible Preferred Stock of Paradigm4. The LLC operating agreement further states that Epitome will obtain

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these shares through a private placement offering to be conducted by Paradigm4 pursuant to Section 4(2) of the Securities Act of 1933. The LLC operating agreement assigns to Neace and Billington ownership interests in Epitome equal to 5.2394%, and 5.7105%, respectively. Neither Neace nor Billington invested any of their personal funds in Epitome in consideration for granting themselves an ownership interest in the company.

- 7. The funds obtained by Respondents from these eight investors were deposited into a bank account controlled by Billington, who was the sole signatory on the account. On or about February 14, 2000, Epitome investor funds were used by Respondents to purchase 177,304 shares of the stock of Paradigm4 at \$2.82 per share.
- Between February and August of 2000, Billington and Neace offered and sold a portion of their respective ownership interests in Epitome to at least seven additional investors. These seven investors signed agreements evidencing the assignment of their Epitome LLC ownership interests to them in consideration for various amounts of money. Neace and Billington obtained a total of at least \$23,850 from these seven investors in consideration for the investors' respective ownership interests. These LLC interests were sold for between two and seven times the value originally assigned to an ownership interest in the LLC operating agreement. Billington and Neace purportedly assigned these increased values to their ownership interests in anticipation of Paradigm4's stock going public in the near future. Paradigm4 did file a registration statement with the SEC to conduct an initial public offering in April of 2000, then withdrew that registration statement in July of 2000, and finally filed for bankruptcy protection under Chapter Seven of the Bankruptcy Code in March of 2001.
- 9. In connection with the offer and sale of Epitome LLC interests to investors, Respondents failed to provide material information regarding Epitome during the investment offering, including, but

not limited to: (1) information about Neace and Billington's background and management experience; (2) the financial condition and financial statements of Epitome; and (3) the risk factors associated with the investment.

IV. Registration Status

- 10. Respondents Epitome, Neace, and Billington are not currently registered to offer or sell its securities in the state of Washington and have not previously been so registered.
- 11. Neace is not currently registered as a securities salesperson or broker-dealer in the state of Washington.
- 12. Billington (CRD #2428951) is currently registered as a securities salesperson in the state of Washington with Woodbury Financial Services, Inc. Billington was not registered to offer or sell the securities of Epitome, LLC.

Based upon the above Tentative Findings of Fact, the following Conclusions of Law are made:

CONCLUSIONS OF LAW

- 1. The offer and/or sale of limited liability company interests as described above constitutes the offer and/or sale of a security as defined in RCW 21.20.005(10) and (12), to wit: an investment contract; or risk capital.
- 2. The offer and/or sale of said securities was made in violation of RCW 21.20.010 because, as specifically set forth in paragraph eight of the Tentative Findings of Fact, Respondents made untrue statements of material fact and/or omitted to state material facts necessary in order to make the statements made, in light of the circumstances under which they were made, not misleading.

3. The offer and/or sale of said securities is in violation of RCW 21.20.140 because no registration for such offer and/or sale is on file with the Securities Administrator of the state of Washington, and no valid claim of exemption for such offers and/or sales existed.

4. Respondents have violated RCW 21.20.040 by offering said securities while not being registered as broker-dealers or securities salespersons in the state of Washington.

NOTICE OF INTENTION TO ORDER RESPONDENTS TO CEASE AND DESIST

Based upon the above Tentative Findings of Fact and Conclusions of Law, the Securities Administrator intends to order that Respondents Epitome, LLC, Robert Neace, Jr. and James Billington, and their agents and employees, each permanently cease and desist from violations of RCW 21.20.010, RCW 21.20.140, and RCW 21.20.040.

NOTICE OF INTENT TO SUSPEND OR REVOKE REGISTRATION

Pursuant to RCW 21.20.110(1), and based upon the above Tentative Findings of Fact and Conclusions of Law, the Securities Administrator intends to order that the securities salesperson registration of Respondent Billington be suspended for one (1) month.

AUTHORITY AND PROCEDURE

This Order is entered pursuant to the provisions of RCW 21.20.110 and RCW 21.20.390 and is subject to the provisions of RCW 21.20.120 and Chapter 34.05 RCW. Each of the Respondents may make a written request for a hearing as set forth in the NOTICE OF OPPORTUNITY TO DEFEND AND OPPORTUNITY FOR HEARING accompanying this Order.

1 If Respondents Epitome, LLC and Robert Neace, Jr. do not request hearings, the Securities 2 Administrator intends to adopt the foregoing Tentative Findings of Fact and Conclusions of Law as final, 3 and enter a permanent cease and desist order against those Respondents. 4 If Respondent James Billington does not request a hearing, the Securities Administrator intends to 5 adopt the foregoing Tentative Findings of Fact and Conclusions of Law as final, and enter a permanent 6 cease and desist order against that Respondent and impose the license suspension described above. 7 DATED this 19th day of August, 2002. 8 9 10 Debark R Borner 11 12 DEBORAH R. BORTNER Securities Administrator 13 Presented by: Approved by: 14 15 Michael E. Stevenson Chad Standifer 16 Chief of Enforcement Staff Attorney 17 18 19 20 21 22 23 24 25 STATEMENT OF CHARGES AND NOTICE OF INTENT DEPARTMENT OF FINANCIAL INSTITUTIONS 6 TO ENTER AN ORDER TO CEASE AND DESIST AND **Securities Division** 26 SUSPENDING SECURITIES SALESPERSON

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REGISTRATION