STATE OF WASHINGTON DEPARTMENT OF FINANCIAL INSTITUTIONS SECURITIES DIVISION

IN THE MATTER OF DETERMINING Whether there has been a violation of the Securities Act of the State of Washington by:

MARIO CUCCOMARINO, FRANCESCO MONTALTO; their employees and agents

Respondents.

SDO-079-02

SUMMARY ORDER TO CEASE AND DESIST AND NOTICE OF INTENT TO ORDER FINES AND AFFIRMATIVE RELIEF

Case No. 02-03-104

THE STATE OF WASHINGTON TO: Mario Cuccomarino

Francesco Montalto

STATEMENT OF CHARGES

Please take notice that the Securities Administrator of the State of Washington has reason to believe that Respondents, Mario Cuccomarino and Francesco Montalto have each violated the Securities Act of Washington and that their violations justify the entry of an order of the Securities Administrator under RCW 21.20.390 against each of them to cease and desist from such violations. The Securities Administrator finds that delay in ordering the Respondents to cease and desist from such violations would be hazardous to the investors and to the public and that a Summary Order to Cease and Desist should be entered immediately. The Securities Administrator finds as follows:

TENTATIVE FINDINGS OF FACT

I. Respondents

1. Mario Cuccomarino is a former employee of Italia Imports & Exports in Seattle, Washington and resident of Seattle, Washington.

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2. Francesco Montalto is a resident of Tacoma, Washington.

II. Offering

Beginning no later than May 1998 and continuing through at least October 2000 Mario Cuccomarino 3. "Cuccomarino") and Francesco Montalto ("Montalto"), while in the state of Washington, offered and accepted at least \$270,000 from at least four Washington investors for an olive oil investment.

Investor #1

4. In 1998 Cuccomarino, while employed at Italia Imports & Exports, Inc. ("Italia Imports"), offered Investor #1 an opportunity to invest in olive oil production and importation. Cuccomarino told the investor that he purchased olives outside of Italy, shipped the olives to Italy to be processed into olive oil and then shipped to Italia Imports in Seattle where the olive oil was sold. Cuccomarino introduced the investor to the owners of Italia Imports and led the investor to believe that Italia Imports was involved in the investment opportunity. Cuccomarino told the investor that for a \$50,000 investment he would receive quarterly interest payments of \$2,500. Cuccomarino also told the investor that he could get his principal investment back at any time so long as he gave 90 days notice. In an effort to promote the safety and liquidity of the investment, Cuccomarino gave Investor #1 undated checks in the amount of the investments for the investor to cash after the 90 days notice. Based upon the belief that his principal investment was guaranteed and that Italia Imports was involved in the investment opportunity, in May 1998, the investor, while at Italia Imports, gave Cuccomarino a check for \$50,000. Investor #1 began to receive his quarterly interest payments from Cuccomarino and subsequently invested an additional \$125,000. The last \$75,000 of the investment was solicited by Montalto for the benefit of Cuccomarino. Investor #1 tried to negotiate one of the checks drawn on Cuccomarino's account but there were insufficient funds in the account to negotiate the check.

Investor #2

6. In August 1999 Montalto offered Investor #2 on opportunity to invest olive oil production. Montalto told the investor that the money was to go to Cuccomarino. Montalto told Investor #2 that Cuccomarino purchased olives in Syria and shipped them to Italy where the olives were processed into olive oil and then sold through Italia Imports in Seattle. Montalto told the investor that Cuccomarino would make quarterly interest payments of \$2,500 on a

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\$25,000 investment. Montalto also told the investor that he was to receive \$200 of that payment for a commission, so the quarterly payment to the investor would be \$2,300. Montalto told the investor that her investment was personally guaranteed by Cuccomarino and that she could have her entire principal returned if she gave ample warning that she wanted her investment returned. Additionally, the investor received undated checks from Montalto, drawn on Cuccomarino's bank account for the amount of the investment to substantiate that Cuccomarino personally guaranteed the investment. Based upon the anticipated return on investment and the guarantee the investor gave Montalto a \$25,000 The investor started to receive her quarterly interest payments but that soon stopped. The investor then demanded the return of her funds but to this date has not had her investment returned.

Investor #3

7. In December 1999 investor #3 was approached by Montalto to invest \$25,000 in the same olive oil production investment. Investor #3 was told by Montalto that Cuccomarino purchased olives in Syria and shipped them to Italy where the olives were processed into olive oil and then sold through Italia Imports in Seattle. Montalto told the investor that Cuccomarino would make quarterly interest payments of \$2,500 on a \$25,000 investment. Montalto also told the investor that he was to receive \$200 of that payment for a commission, so the quarterly payment to the investor would be \$2,300. Montalto told the investor that her investment was personally guaranteed by Cuccomarino and that he could have his entire principal returned if he gave ample warning that she wanted her investment returned. At the time that Investor #3 was approached by Montalto Investor #2 was still receiving her interest payments. Because Investor #3 knew that Investor #2 was still receiving her interest payments, Investor #3 gave Montalto a \$25,000 check payable to Cuccomarino. The investor subsequently received his first quarterly interest payment. In April 2000 the Investor #3 was offered an opportunity to invest an additional \$25,000. Because Investor #3 had received his first interest payment and investor #2 was still receiving interest payments, he gave Montalto a check for an additional \$25,000. The investor stopped receiving interest payments soon after. The Investor #3 then demanded the return of his funds but has not had his funds returned to date.

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Investor #4

- 8. In October 2000 Investor #4 gave Cuccomarino \$20,000 towards the olive oil investment. Cuccomarino told the investor that he would receive a return of 10% per month and that the investment would be returned in 30-35 days after investment. Cuccomarino did not explain to the investor how he would invest the money other than to say that he would invest the funds in olive oil, that he had been doing it for years, that he learned of the investment from his uncle and that he would personally guarantee the investment. Much like the other investors, Investor #4 received an undated check in the amount of the investment drawn on Cuccomarino's bank account. When the investor attempted to negotiate the check he learned that the account had been closed.
- 9. None of the investors ever received any offering materials regarding the investment opportunity. Cuccomarino and Montalto never disclosed to the investors how the investor funds would be used. Cuccomarino and Montalto never fully disclosed to the investors what their compensation was. Cuccomarino and Montalto never fully explained what role Italia Imports played in the investment opportunity and Cuccomarino and Montalto never provided the investors risk factor disclosure or financial statements for the investment.

III. **Registration Status**

- 10. Neither Mario Cuccomarino nor Francesco Montalto is not currently registered as securities salespersons, investment advisers or broker-dealers in the state of Washington and neither has previously been so registered.
- 11. The olive oil investment opportunities are not currently registered with the state of Washington to sell securities and the investment opportunities have not previously been so registered.

Based upon the foregoing Tentative Findings of Fact the following Conclusions of Law are made.

CONCLUSIONS OF LAW

I. Securities

11. The offer and/or sale of the investment opportunities described above constitutes the offer and/or sale of a security as defined in RCW 21.20.005 (10) and (12).

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II. **Anti-Fraud Provision**

12. The offer and/or sale of said securities was made in violation of RCW 21.20.010 because the Respondents made misstatements of material fact or omitted to state material facts necessary in order to make the statements made, in the light of the circumstances under which they were made, not misleading.

III. Registration of Securities

13. The offer and/or sale of said securities is in violation of RCW 21.20.140, the registration section of the Securities Act, because no registration for such offer and/or sale is on file with the Securities Administrator of the state of Washington.

IV. Registration of Broker-Dealer and Salespersons

14. Respondents, Mario Cuccomarino and Francesco Montalto have each violated RCW 21.20.040 by offering and/or selling said securities while not being registered as a broker-dealer or securities salesperson in the state of Washington.

EMERGENCY

The Securities Administration finds that an emergency exists and that the continued offers or sales of said purported investment opportunities in violation of RCW 21.20.010, RCW 21.20.140, and RCW 21.20.040, constitute a threat to the investing public. Accordingly, a Summary Order to Cease and Desist from those violations is in the public interest and necessary for the protection of the investing public.

SUMMARY ORDER

Based upon the foregoing, IT IS THEREFORE HEREBY SUMMARILY ORDERED that Respondents, Mario Cuccomarino, Francesco Montalto, their agents, and employees shall each cease and desist from violating RCW 21.20.010, the anti-fraud section of the Securities Act.

It is further SUMMARILY ORDERED that Respondents, Mario Cuccomarino, Francesco Montalto, their agents, and employees shall each cease and desist from violating RCW 21.20.140, the securities registration section of the Securities Act.

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It is further SUMMARILY ORDERED that Respondents, Mario Cuccomarino, Francesco Montalto, their agents, and employees shall each cease and desist from violating RCW 21.20.040, the securities broker-dealer, securities salesperson registration section of the Securities Act.

NOTICE OF INTENT TO IMPOSE FINES

Pursuant to RCW 21.20.395, and based upon the above Tentative Findings of Fact and Conclusions of Law, the Securities Administrator finds that respondent Mario Cuccomarino and Francesco Montalto have committed a knowing or reckless violation of the Securities Act such that the imposition of a fine is required. Therefore, the Securities Administrator intends to order that each respondent shall pay a fine in the amount of \$5,000 for each such violation.

NOTICE OF INTENT TO ORDER AFFIRMATIVE RELIEF

Pursuant to RCW 21.20.390, and based upon the above Tentative Finds of Fact and Conclusions of Law, the Securities Administrator intends to order that respondents Mario Cuccomarino and Francesco Montalto shall be jointly and severally liable for providing appropriate affirmative relief, including, without limitation, a requirement to provide full restitution to investors.

AUTHORITY AND PROCEDURE

This Order is entered pursuant to the provisions of RCW 21.20.390, and is subject to the provisions of Chapter 34.05 RCW. The Respondents, Mario Cuccomarino and Francesco Montalto may each make a written request for a hearing as set forth in the NOTICE OF OPPORTUNITY TO DEFEND AND OPPORTUNITY FOR HEARING accompanying this Order. A request for a hearing should be in writing and sent to Deborah R. Bortner, Securities Administrator, Department of Financial Institutions, P.O. Box 9033, Olympia, Washington 98507-9033.

If a respondent does not request a hearing, the Securities Administrator intends to adopt the above Tentative Findings of Fact and Conclusions of Law as final and make the Summary Order to Cease and Desist permanent as to that Respondent.

CONTINUING INVESTIGATION

The Securities Division is continuing to investigate the practices of the Respondents, Mario Cuccomarino and Francesco Montalto to determine the full extent of the violations of the Securities Act that have occurred in this matter.

WILLFUL VIOLATION OF THIS ORDER IS A CRIMINAL OFFENSE.

DATED this 13th day of September, 2002

Debark R Borner

DEBORAH R. BORTNER Securities Administrator

Approved by: Presented by:

Tyler Letey Michael E. Stevenson

Chief of Enforcement Staff Attorney

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